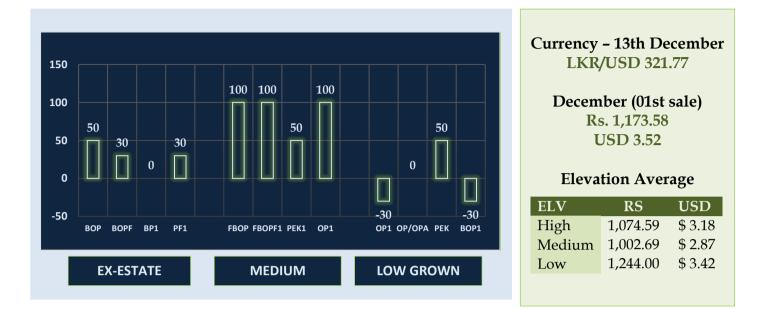


MARKET SNAPSHOT

SALE NO. 49 OF 12TH / 13TH DECEMBER 2023

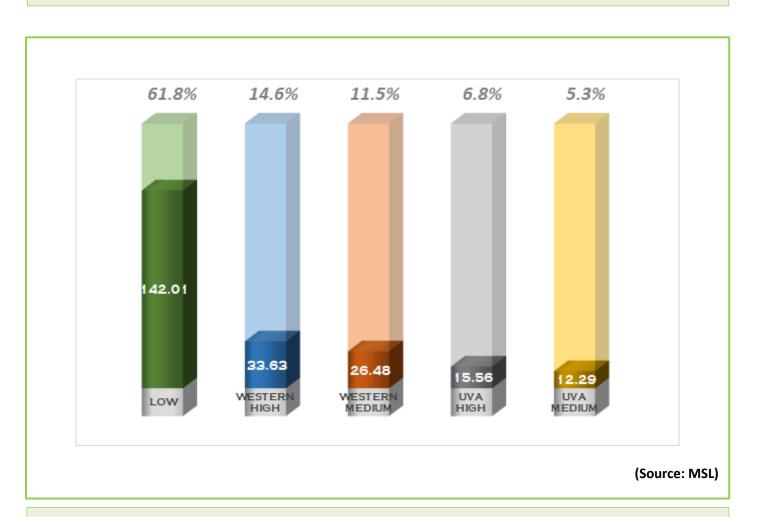
CEYLON TEA BROKERS PLC Level 7, Millenium House, No.46/58, Nawam Mawatha, Colombo 2 Tel: 011-460777 Fax: 011-4607788 Email: general@ceylonteabrokers.com Web: www.ceylonteabrokers.com

Ex-Estate met with fair demand whilst good demand prevailed for low growns.



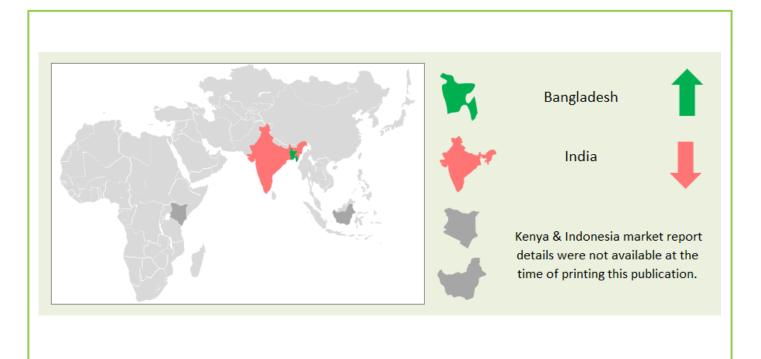
COMPOSITION OF ELEVATION WISE ORTHODOX TEA SOLD QUANTITY YTD NOVEMBER – 2023





ELEVATION WISE SRI LANKA TEA SOLD QUANTITY (IN MN KG) YTD NOVEMBER - YEAR 2023

MARKET MOVEMENT AT INTERNATIONAL AUCTION CENTERS THIS WEEK



COMMENTS

| Ex Estate | | | Low Grown (Leafy/Tippy) | | Tatal | | | | |
|------------|----------------|---------------|-------------------------|-----------------------|------------------|---------------|---------------|----------------|---------------|
| Sale | | x-Estate | | | | | | Total | |
| | Qty | Demar | | | emand | Qty | | Demand | |
| 49 | 0.67 MKgs | Fair | 2.03 N | 1kgs | Good | 4.94 N | 1Kgs | Goo | d |
| WEST | FRN | | | | LEAFY / SE | MIIFAFY | | | |
| | SELECT BEST | BEST | BELOW BEST | PLAINER | | SELECT | BEST | BELOW | OTHERS |
| BOP | 1 50/- | 1 50/- | 4 50/- | 4 100/- | | BEST | | BEST | |
| BOPF | 1 00/- | 1 50/- | 4 30/- | 40/- | OP1 | +100/- | +80/- | Firm | Firm |
| | , | , | • 50/ | • +0/ | BOP1 | 4 70/- | 4 70/- | 1 50/- | 1 50/- |
| NUWARA UDA | | | OP/OPA | | l | Firm | | | |
| | | ELIYA | PUSSELLAWA | UVA | РЕК | | 1 | 50/- | |
| BOP | | N/A | 1 50/- | 1 50/- | PEK1 | | | 30/- | |
| BOPF | | Unsold | 40/- | 1 30/- | SMALL LEA | AF / TIPPY | | | |
| | | | | | FBOP Fir | | 1 40/- | 1 20/- | 1 20/- |
| | | HIGH | MEDIUM | LOW | FBOP1 | 1 20/- | 1 20/- | 1 40/- | 1 0/- |
| BP1 | | Firm | Firm | Firm | FBOPF1 | 1 50/- | 1 20/- | 1 40/- | Firm |
| PF1 | | 1 30/- | 1 30/- | Firm | PREMIUM | | | | |
| | | | | | | FBOPFE | XSP | FBOPFSP | |
| HIGH | & MEDIUM | | | | Select Best | t 🖊 200 | -400/- | +300-5 | 500/- |
| | SELECT BEST | BEST | BELOW BEST | OTHERS | Best | 4 100 | -200/- | ↓100-2 | |
| BOP1 | 1 50/- | 1 50/- | 1 50/- | Firm | Below Bes | t 🖊 50/- | - | 4 100/- | |
| OP1 | 100/- | 1 50/- | Firm | Firm | Others | 4 100 | /- | 4 100/- | |
| FBOP | 100/- | 1 00/- | 1 50/- | 1 50/- | | | | | |
| FBOPF | | 1 50/- | 100/- | 1 50/- | | Crude Oi | 1 | | |
| PEK | 1 50/- | 1 50/- | Firm | Firm | OIL | | | er 2023 – USE | 1 72 22 |
| | | F inne | F ¹ | F ¹ | | | | 1 2023 - USL | دد.د، ر |

Sale No. 50

Firm

Firm

Please note that next week's Auction is scheduled on Monday, 18th & Tuesday, 19th December 2023

PEK1

OP/OPA

150/-

Firm

Firm

Firm

Firm

Firm

28,942.40

CURRENCY BOARD – AS AT 13TH DECEMBER 2023

24,258.90

| | United States Dollars (USD) | | | n Community o (EUR) | | United Kingdom pounds (GBP) | |
|-------------------|--------------------------------|---------------|-----------|------------------------|--------------------|--------------------------------|--|
| | | Corresponding | | Corresponding | B | Corresponding | |
| | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | |
| Sri Lankan Rupee | 321.77 | 361.20 | 345.58 | 378.0 | 402.76 | 440.52 | |
| | | | | (Co | urtesy - Central B | ank of Sri Lanka) | |
| Indian Rupee | 83.38 | 82.55 | 89.92 | 86.95 | 104.76 | 101.16 | |
| Kenyan Shilling | 152.63 | 122.03 | 164.59 | 128.55 | 191.75 | 149.55 | |
| Bangladesh Taka | 108.80 | 101.52 | 117.33 | 106.94 | 136.69 | 124.41 | |
| Indonesian Rupiah | 15,592.80 | 15,624.40 | 16,815.10 | 16,458.90 | 19,590.30 | 19,148.10 | |
| Malawi Kwacha | 1,674.49 | 1,013.97 | 1,805.76 | 1,068.12 | 2,103.78 | 1,242.65 | |

(Courtesy - Oanda Corporation)

30,478.20

SRI LANKA RUPEE AGAINST US DOLLAR TIME PERIOD 07/12/2023 TO 13/12/2023 (SPOT / BUYING RATE)

23,616.30

| 07/12/2023 | 321.88 | 11/12/2023 | 322.19 | 13/12/2023 | 321.77 |
|------------|--------|------------|--------|------------|--------|
| 08/12/2023 | 321.84 | 12/12/2023 | 322.25 | | |

26,160.60

24,877.60

(Courtesy - Central bank of Sri Lanka)

QUANTITY SOLD DURING THE PERIOD 04TH - 09TH DECEMBER 2023

| | 2023 | | 2022 | |
|--------------------------------|--------------|----------------|--------------|----------------|
| | WEEKLY | TODATE | WEEKLY | TODATE |
| PRIVATE SALES | 136,620.50 | 5,022,856.16 | 62,040.50 | 3,944,407.08 |
| PUBLIC AUCTION | 4,023,445.00 | 228,393,978.50 | 4,401,013.00 | 227,885,544.00 |
| FORWARD CONTRACTS | 37,000.00 | 2,158,908.00 | 41,900.00 | 1,869,760.00 |
| DIRECT SALES | - | - | - | - |
| TOTAL | 4,197,065.50 | 235,575,742.66 | 4,504,953.50 | 233,699,711.08 |
| BMF EXCLUDED FROM PRIVATE SALE | 27,876.00 | 2,584,425.00 | 36,126.00 | 5,618,362.00 |



Vietnam Dong

Use wire mesh for sorting Orthodox fired tea and stamped aluminium trays for Rotorvane dhool.

CROP AND WEATHER (FOR THE PERIOD 05TH - 11TH DECEMBER 2023)

The Western and Nuwara Eliya planting districts experienced sunny mornings followed by rains in the evenings. The department of meteorology forecasts misty mornings and heavy showers in Nuwara Eliya.

The Uva/Udapussellawa's reported bright mornings followed by evening showers. Misty mornings and heavy showers are to be expected in Uva.

The Low grown's experienced clear mornings with showers in the evenings. Misty mornings and heavy showers are to be expected in the Ruhuna and Sabaragamuwa planting districts.

All districts maintained their crop intakes.

WEATHER FORECAST (FOR THE PERIOD 14TH TO 20TH DECEMBER 2023)

| | Thu (14/12) | Fri (15/12) | Sat (16/12) | Sun (17/12) | Mon (18/12) | Tue (19/12) | Wed (20/12) |
|-----------|-------------|-------------|--------------------|-------------|-------------|-----------------|-------------|
| | 30°/24°C | 29°/24° | 29°/24°C | 30°/23°C | 32°/24°C | <u>31°/23°C</u> | 31°/23°C |
| Galle | 4 | 4 | 4 | 4 | <i></i> | - Č | \sim |
| | 32°/23°C | 29°/23°C | 30°/23°C | 31°/23°C | 33°/24°C | 31°/26°C | 31°/26°C |
| Matara | 4 | 4 | 4 | 4 | 4 | -È | \sim |
| | 32°/22°C | 30°/22°C | 31°/22°C | 31°/21°C | 33°/22°C | 31°/24°C | 30°/25°C |
| Ratnapura | 4 | 4 | $\bigcap_{\mu\mu}$ | | <i>///</i> | È | 4 |
| | 26°/17°C | 26°/18°C | 26°/18°C | 25°/17°C | 26°/17°C | 25°/19°C | 24°/20°C |
| Hatton/ | | | | | | | |

ORDER OF SALE THIS WEEK

| EX EST | H/M-OFF GR & DUST | LEAFY/ SEMI LEAFY/ TIPPY/PREM & BOP1A |
|--------|---------------------------------------|---------------------------------------|
| LC | Bartleet Produce Marketing (Pvt) Ltd | Asia Siyaka Commodities PLC |
| СТВ | Lanka Commodity Brokers | Lanka Commodity Brokers |
| MC | Ceylon Tea Brokers PLC | Mercantile Produce Brokers (Pvt) Ltd |
| JK | Eastern Brokers Ltd | Forbes & Walker Tea Brokers (Pvt) Ltd |
| AS | John Keells PLC | Bartleet Produce Marketing (Pvt) Ltd |
| FW | Asia Siyaka Commodities PLC | Eastern Brokers Ltd |
| BC | Mercantile Produce Brokers (Pvt) Ltd | Ceylon Tea Brokers PLC |
| EB | Forbes & Walker Tea Brokers (Pvt) Ltd | John Keells PLC |

| CATALOGUE | LOTS | QTY (KGS) |
|------------------------|--------|-----------|
| CATALOGUE | LUIS | |
| EX-ESTATE | 646 | 679,821 |
| HIGH AND MEDIUM | 1,543 | 654,810 |
| LOW GROWN (LEAFY) | 1,867 | 658,185 |
| LOW GROWN (SEMI LEAFY) | 1,480 | 610,551 |
| LOW GROWN (TIPPY) | 1,680 | 764,074 |
| OFF GRADES + BOP1A | 2,126 | 1,035,246 |
| DUSTS | 514 | 478,208 |
| PREMIUM FLOWERY | 383 | 59,111 |
| TOTAL | 10,239 | 4,940,006 |

HIGH GROWN TEAS

- **BOP** Best Western's moved up by Rs.50/- per kg and more. Below best and plainer categories were eased by Rs.50-100/- per kg. Hardly any offering from Nuwara Eliya's. Limited availability of Uva & Uda Pussellawa's appreciated by Rs.50/- per kg and more.
- **BOPF** Best Western's selected invoices gained Rs.50/- per kg whilst others were firm. Below best and plainer categories were firm but declined by Rs.40/- per kg towards the end. Nuwara Eliya's were mostly unsold. Uda Pussellawa's eased by Rs.30-40/- per kg and more towards the closure. Uva's gained by Rs.30/- per kg and at times more.

MEDIUM GROWN TEAS

- **BOP1** In general, gained by Rs.50/- per kg whilst others held firm.
- OP1 Select best moved up by Rs.100/- per kg. Best appreciated by Rs.50/- per kg whilst all others maintained.
- **OP/OPA** In general, firm.
- **PEKOE/PEKOE1PEK -** Select best & best were dearer by Rs. 50/- per kg whilst all others maintained.**PEK1 -** Select best gained by Rs.50/- per kg whilst all others remained unchanged.
- **FBOP/FBOPF1** In general, moved up by Rs. 50-100/- per kg whilst all others remained unchanged.

CTC

| HIGH GROWN | BP1 – Firm. PF1 – Appreciated by Rs.30/- per kg. |
|--------------|--|
| MEDIUM GROWN | BP1 – Maintained. PF1 – Moved up by Rs.30/- per kg. |
| LOW GROWN | BP1 – Remained unchanged. |

PF1 – Firm.

| QUOTATIONS-HIGH GROWNS | ВС | OP | BOPF | | |
|---------------------------|-------|-------|-------|-------|--|
| BEST WESTERNS | 1,260 | 1,400 | 1,240 | 1,340 | |
| BELOW BEST WESTERNS | 1,100 | 1,240 | 1,120 | 1,220 | |
| PLAINER WESTERNS | 1,000 | 1,080 | 850 | 1,100 | |
| NUWARA ELIYAS | N/ | Ά | N/A | | |
| UDAPUSSELLAWAS | 1,000 | 1,200 | 890 | 1,000 | |
| BEST UVAS | 1,160 | 1,300 | 980 | 1,280 | |
| OTHER UVAS | 96 | 50 | 800 | 960 | |
| GOOD MEDIUMS | 1,060 | 1,900 | 1,060 | 1,120 | |
| POOR MEDIUMS | 750 | 1,040 | 800 | 1,000 | |
| QUOTATIONS – UNORTHODOX | BP1 | | PI | F1 | |
| (CTC) CTC (High & Medium) | 920 | 1,100 | 860 | 1,220 | |
| CTC (Low) | 1,600 | 1,650 | 1,180 | 1,650 | |

LOW GROWN

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P

| BOP1 | In general, firm. |
|--------------|---|
| OP1 | Select best declined whilst Best, below best were firm to dearer. Poorer sorts were maintained. |
| ОР | Select best were firm to lower whilst best and below best were irregularly lower. Poorer sorts maintained. |
| ΟΡΑ | Select best declined whilst best and below best were irregularly lower. Poorer sorts maintained. |
| PEKOE/PEKOE1 | Select best together with full range of bold PEK's were firm to dearer. Select best PEK1's were selectively dearer whilst balance sold around last week levels. |
| FBOP/FBOP1 | Select best were firm to slightly easier, whilst best and below best were firm to dearer. |
| ВОР | All-round firm to dearer. |
| BOPF | All-round firm market. |
| FBOPF/FBOPF1 | Select best FBOPF's were lower whilst all others maintained. FBOPF1's in general, firm to dearer. |

| QUOTATIONS | SELECT BEST | BEST | BELOW BEST | OTHER |
|---------------------|--------------|-------------|-------------|-------------|
| BOP1 | 2,400-4,550 | 1,800-2,100 | 1,100-1,400 | 850-950 |
| OP1 | 3,500-4,200 | 2,200-3,200 | 1,250-2,000 | 900-1,000 |
| OP | 1,450-1,700 | 1,350-1,400 | 1,100-1,300 | 900-1,000 |
| OPA | 1,280-2,200 | 1,160-1,260 | 1,000-1,160 | 800-1,000 |
| РЕКОЕ | 1,600-2,350 | 1,300-1,500 | 1,100-1,250 | 850-1,000 |
| PEKOE1 | 1,700-2,350 | 1,500-1,650 | 1,200-1,450 | 1,000-1,100 |
| FBOP1 | 1,400-2,450 | 920-1,200 | 700-860 | Below 650 |
| FBOP | 1,700-3,000 | 1,300-1,600 | 1,000-1,200 | Below 950 |
| ВОР | 1,600-2,450 | 1,200-1,500 | 900-1,100 | Below 880 |
| BOPF | 1,000-2,150 | 850-950 | 750-820 | Below 720 |
| FBOPF1 | 1,600- 2,600 | 1,300-1,500 | 1,000-1,250 | Below 900 |
| FBOPF | 1,500-2,300 | 1,000-1,300 | 850-950 | Below 800 |
| FFSP/FFEXSP/FFEXSP1 | 5,000-7,900 | 3,000-4,450 | 1,800-2,500 | Below 1,300 |

- FGS/FGS1 High growns increased by Rs.40-60/- per kg. Cleaner Medium and low growns gained by Rs.20-40/- per kg. CTC's advanced by Rs.20-40/- per kg.
- **BM/BP BM –** Best varieties were dearer by Rs.30-40/- per kg. Below best and bottom gained by Rs. 20-30/- per kg.
 - BP Cleaner varieties were firm. Below best and bottom eased by Rs.20-30/- per kg.
- **BOP1A** Best varieties appreciated by Rs. 40-60/- per kg. Below Best were firm to dearer by Rs.20-30/- per kg. Teas at the lower end were firm to dearer by Rs.10-20/- per kg.

| | HIGH | | MED | NUM | LOW | |
|-------------|------|-------|-----|-------|-----|-------|
| FNGS | 610 | 1,220 | 620 | 980 | 510 | 940 |
| P.FGS (CTC) | 860 | | 690 | 820 | 700 | 1,460 |
| BP | 800 | 1,100 | 600 | 1,280 | 650 | 1,260 |
| BM | 570 | 1,040 | 550 | 890 | 550 | 1,340 |
| BOP1A | 700 | 900 | 700 | 1,080 | 660 | 1,480 |

DUST

- **DUST1** Best DUST1 were firm to lower by Rs.20-40/- per kg. Below best DUST1 gained by Rs.20-30/- per kg. CTC's were firm on last. Best and below best low growns were irregularly lower.
- **DUST** Secondaries and low growns were firm on last level.

| | HIGH | | MEDIUM | | LOW | |
|-----------------|-------|-------|--------|-------|-------|-------|
| PRIMARY DUSTS | 1,120 | 1,750 | 880 | 1,200 | 820 | 1,000 |
| SECONDARY DUSTS | 820 | 1,050 | 650 | 850 | 630 | 800 |
| PDUST (CTC) | 980 | 1,060 | 950 | 1,100 | 1,020 | 1,220 |

TOP PRICES - SALE NO. 49 OF 12TH / 13TH DECEMBER 2023

WESTERN MEDIUM

| Hatale | BOP | 1,900.00 |
|----------------|--------------|------------|
| Galgewatta | BOPSp | 1,700.00 |
| Ancoombra | BOPF/BOPFSp | 1,380.00 |
| Harangalla | BOP1 | 2,100.00 |
| Hatale | BOP1 | 2,100.00 |
| Meezan | FBOP/FBOP1 | 2,150.00 |
| Dartry Valley | FBOPF/FBOPF1 | 2,000.00 |
| Harangalla | OP/OPA | 1,400.00 |
| New Rothschild | OP1 | 1,750.00 @ |
| Craighead | PEK/PEK1 | 2,050.00 |
| | | |

WESTERN HIGH

| Norwood | ВОР | 1,400.00 | |
|---------------|--------------|----------|---|
| Fordyce | BOP | 1,400.00 | |
| Robgill | BOP | 1,400.00 | |
| Queensberry | BOPSp | 1,600.00 | |
| Robgill | BOPF/BOPFSp | 1,340.00 | |
| Glenugie | BOPF/BOPFSp | 1,340.00 | |
| Great Western | BOPF/BOPFSp | 1,340.00 | |
| Venture | BOP1 | 1,600.00 | |
| Bambrakelly | FBOP/FBOP1 | 1,850.00 | |
| Bogahawatte | FBOP/FBOP1 | 1,750.00 | @ |
| Torrington | FBOPF/FBOPF1 | 1,700.00 | |
| Venture | OP/OPA | 1,400.00 | |
| Venture | OP1 | 1,550.00 | |
| Bogahawatte | PEK | 1,700.00 | @ |
| Frotoft Super | PEK1 | 1,850.00 | @ |
| Weddemulla | PEK1 | 1,750.00 | @ |
| | | | |

NUWARA ELIYA

| Lovers Leap | вор | 1,500.00 | |
|-------------|------------|----------|--|
| Kenmare | BOPSp | 980.00 | |
| Court Lodge | FBOP/FBOP1 | 1,550.00 | |
| Kenmare | ΟΡ/ΟΡΑ | 1,040.00 | |
| Court Lodge | PEK/PEK1 | 1,340.00 | |
| | | | |

UDA PUSSELLAWAS

| Kirklees | вор | 1,200.00 | | | | |
|-------------|--------------|----------|---|--|--|--|
| Blairlomond | BOPSp | 760.00 | | | | |
| Mooloya | BOPF/BOPFSp | 1,020.00 | | | | |
| Alma | BOP1 | 1,550.00 | @ | | | |
| Alma | FBOP | 1,750.00 | @ | | | |
| Alma | FBOP1 | 1,650.00 | @ | | | |
| Blairlomond | FBOPF/FBOPF1 | 1,630.00 | | | | |
| Alma | FBOPF/FBOPF1 | 1,600.00 | @ | | | |
| Alma | OP | 1,380.00 | @ | | | |
| Alma | OPA | 1,160.00 | @ | | | |
| Gordon | OP1 | 940.00 | | | | |
| Alma | PEK | 1,500.00 | @ | | | |
| Alma | PEK1 | 2,250.00 | @ | | | |

| UVA MEDIUM | | | |
|--------------------|--------------|----------------------|---|
| Halpewatte Uva | ВОР | 1,950.00 | |
| Halpewatte Uva | BOPSp | 1,650.00 | |
| Demodera 'S' | BOPSp | 1,650.00 | |
| Dickwella | BOPF/BOPFSp | 1,700.00 | |
| Demodera 'S' | BOP1 | 2,000.00 | |
| Sarnia Plaiderie | FBOP/FBOP1 | 1,800.00 | |
| Demodera 'S' | FBOP/FBOP1 | 1,800.00 | |
| Telbedde | FBOP/FBOP1 | 1,800.00 | |
| Demodera 'S' | FBOPF/FBOPF1 | 1,800.00 | |
| Blossoms Uva Tea | OP/OPA | 1,360.00 | |
| Uva Samovar | OP/OPA | 1,360.00 | |
| Demodera 'S' | OP1 | 1,650.00 | |
| Halpewatte Uva | PEK/PEK1 | 1,850.00 | |
| | | 1,000.00 | |
| UVA HIGH | | | |
| Aislaby | BOP | 1,600.00 | |
| Aislaby | BOPSp | 1,700.00 | |
| Ranaya | BOPSp | 1,460.00 | @ |
| Spring Valley | BOPF/BOPFSp | 1,300.00 | |
| Glenanore | BOP1 | 1,750.00 | |
| Gonamotawa | FBOP/FBOP1 | 1,700.00 | |
| Mount Uva | FBOP/FBOP1 | 1,650.00 | @ |
| Uva Highlands | FBOP/FBOP1 | 1,650.00 | e |
| Glenanore | FBOPF/FBOPF1 | 1,700.00 | |
| Gonamotawa | FBOPF/FBOPF1 | 1,700.00 | |
| Spring Valley | FBOPF/FBOPF1 | 1,700.00 | |
| Mount Uva | OP/OPA | 1,400.00 | @ |
| Spring Valley | OP/OPA | 1,400.00 | e |
| Glenanore | OP1 | 1,750.00 | |
| Mount Uva | OP1 | 1,650.00 | @ |
| Mount Uva | PEK | 1,500.00 | @ |
| Ellathota Uva | PEK | 1,500.00 | e |
| Spring Valley | PEK | 1,500.00 | |
| Mount Uva | PEK1 | 1,300.00 1,750.00 | 0 |
| _ | | | @ |
| Ranaya | PEK1 | 1,750.00 | @ |
| Battawatte | PEK1 | 1,750.00 | |
| UNORTHODOX HI | GH | | |
| Dunsinane CTC | PF1 | 1,200.00 | |
| Ulugedara CTC | BP1 | 1,100.00 | @ |
| Dunsinane CTC | BPS | 1,140.00 | 2 |
| Ulugedara CTC | BPS | 1,120.00 | @ |
| | | _, | C |
| UNORTHODOX M | EDIUM | | |
| New Peacock CTC | PF1 | 1,220.00 | |
| New Peacock CTC | BP1 | 1,100.00 | |
| Delta CTC | BP1 | 1,100.00 | |
| Donside CTC | BPS | 1,040.00 | |
| | | | |
| UNORTHODOX LC | | 4 650 00 | ~ |
| Kalubowitiyana CTC | PF1 | 1,650.00 | @ |
| Hingalgoda CTC | PF1 | 1,650.00 | |
| Ceciliyan CTC | BP1 | 1,650.00 | |
| Lantern Hill CTC | BPS | 890.00 | |
| Canora CTC | BPS | 890.00 | |

TOP PRICES - SALE NO. 49 OF 12TH / 13TH DECEMBER 2023

| LOW GROWN | | | |
|--------------------|--------|----------|---|
| Pothotuwa | BOP1 | 4,550.00 | |
| Sithaka | BOP1 | 4,550.00 | |
| Lions | BOP1 | 4,400.00 | |
| Gunawardana | BOP1 | 4,400.00 | |
| Mulatiyana Hills | BOP1 | 4,250.00 | @ |
| New Vithanakande | BOP1 | 4,250.00 | |
| Pothotuwa | OP1 | 4,200.00 | |
| Galatara | OP | 1,700.00 | |
| A C U Super | OPA | 2,200.00 | @ |
| Lumbini | PEK | 2,350.00 | |
| Liyonta | PEK | 2,300.00 | |
| Brombil | PEK | 2,250.00 | @ |
| Golden Garden | PEK | 2,250.00 | @ |
| Bulathsinghala Tea | PEK1 | 2,350.00 | |
| Hidellana | BOP | 2,450.00 | |
| Mahaliyadda | BOP | 2,450.00 | |
| Karawita | BOP | 2,150.00 | |
| Sithaka | BOP | 2,150.00 | |
| Rajjuruwatta Super | BOP | 2,050.00 | @ |
| Thundola Ella | BOP | 2,050.00 | @ |
| Stream Line | BOPSp | 2,050.00 | |
| Sithaka | BOPF | 2,150.00 | |
| Mulatiyana Hills | BOPFSp | 1,850.00 | @ |
| Sithaka | BOPFSp | 1,750.00 | |
| Golden Garden | BOPFSp | 1,700.00 | @ |
| Mahaliyadda | BOPFSp | 1,700.00 | |
| Stream Line | BOPFSp | 1,700.00 | |
| Hidellana | FBOP | 3,000.00 | |
| Sithaka | FBOP | 2,950.00 | |
| Mulatiyana Hills | FBOP | 2,850.00 | @ |
| Wattahena | FBOP1 | 2,450.00 | |
| Mulatiyana Hills | FBOPF | 2,300.00 | @ |
| Sithaka | FBOPF | 2,300.00 | |
| Gunawardena | FBOPF | 2,300.00 | |
| New Laksakanda | FBOPF | 2,300.00 | |
| Co-op Cola | FBOPF | 2,300.00 | |
| Sineth | FBOPF1 | 2,600.00 | |

| DUSTS | | | | | | | |
|------------------|------------|----------|---|--|--|--|--|
| Mattakelle | DUST1 | 1,750.00 | | | | | |
| Ceciliyan CTC | PD | 1,220.00 | | | | | |
| | | | | | | | |
| PREMIUM FLOWERY | | | | | | | |
| Yalta | FBOPFSp | 7,900.00 | @ | | | | |
| Lions | FBOPFExSp | 6,950.00 | | | | | |
| Green Lanka | FBOPFExSp | 6,150.00 | | | | | |
| Rumassala Hills | FBOPFExSp | 6,050.00 | @ | | | | |
| Garden Leaf | FBOPFExSp1 | 6,850.00 | | | | | |
| Muswenna | FBOPFExSp1 | 4,800.00 | | | | | |
| Peak View Super | FBOPFExSp1 | 4,550.00 | @ | | | | |
| | | | | | | | |
| OFF GRADES | | | | | | | |
| Mattakelle | FGS/FGS1 | 1,220.00 | | | | | |
| Hingalgoda CTC | PF | 1,460.00 | | | | | |
| Talangaha | BM | 1,340.00 | @ | | | | |
| Avissawella | BM | 1,340.00 | | | | | |
| Demodera 'S' | BP | 1,280.00 | | | | | |
| Chandrika Estate | BOP1A | 1,480.00 | | | | | |

FUTURE SALES INFORMATION SALE NO 50 OF 18TH / 19TH DECEMBER 2023

| EX-ESTATE | E H/M-OFF GR & DUST | LEAFY/ SEMI LEAFY/ TIPPY/PREM & BOP1A |
|-----------|---------------------------------------|---------------------------------------|
| МС | Lanka Commodity Brokers | Lanka Commodity Brokers |
| EB | Ceylon Tea Brokers PLC | Mercantile Produce Brokers (Pvt) Ltd |
| AS | Eastern Brokers Ltd | Forbes & Walker Tea Brokers (Pvt) Ltd |
| FW | John Keells PLC | Bartleet Produce Marketing (Pvt) Ltd |
| LC | Asia Siyaka Commodities PLC | Eastern Brokers Ltd |
| СТВ | Mercantile Produce Brokers (Pvt) Ltd | Ceylon Tea Brokers PLC |
| BC | Forbes & Walker Tea Brokers (Pvt) Ltd | John Keells PLC |
| JK | Bartleet Produce Marketing (Pvt) Ltd | Asia Siyaka Commodities PLC |

Buyers Prompt: 27.12.2023

Sellers Prompt: 28.12.2023

SALE OF 18TH / 19TH DEC 2023 SALE OF 02ND/ 03RD JAN 2024 LOTS QTY(KGS) LOTS QTY(KGS) **EX-ESTATE** 701 745,061 696 728,082 **HIGH AND MEDIUM** 1,517 644,426 1,480 643,081 LOW GROWN (LEAFY) 1,911 684,233 1,929 708,644 LOW GROWN (SEMI LEAFY) 1.420 582,630 1,385 586,355 LOW GROWN (TIPPY) 776,101 1,773 822,143 1,691 **OFF GRADES+BOP1A** 2,075 1,029,573 2,311 1,124,087 DUSTS 574 531,122 528 466,436 **PREMIUM FLOWERY** 438 70,888 396 62,352 TOTAL 10,327 10,498 5,141,180 5,064,034 **MAIN SALE & EX ESTATE CLOSED 30TH NOVEMBER 2023** 07TH DECEMBER 2023 ON

AWAITING SALE - CATALOGUE DETAILS

SALE NO. 02 – 09TH / 10TH JANUARY 2024

Ex-Estate catalogue and Main Sale catalogues are scheduled to be closed on the 14th December 2023

<u> SALE NO. 03 – 16TH / 17TH JANUARY 2024</u>

Ex-Estate catalogue and Main Sale catalogues are scheduled to be closed on the 21st December 2023

<u>SALE NO. 04 – 22ND / 23RD JANUARY 2024</u>

Ex-Estate catalogue and Main Sale catalogues are scheduled to be closed on the 04th January 2024.

ELEVATION WISE – STATISTICS – COLOMBO AUCTION AVERAGES

| Elevation | | LAST WEEK | WEEK BEFORE LAST | LAST YEAR | YEAR BEFORE | |
|---------------------|--------|-------------------|-------------------|-------------|---------------|--------|
| | | (RS) | (RS) | (RS) | (RS) | |
| | | Sale - 05.12.2023 | Sale - 28.11.2023 | Corres 2022 | Corres 2021 | |
| Uva High | | 994.52 | 996.95 | 1248.80 | 575.42 | |
| Western High | | 1088.43 | 1073.41 | 1456.79 | 657.51 | |
| CTC High | | 1046.29 | 993.21 | 1201.54 | 555.85 | |
| Total High Grown | | 1056.39 | 1049.11 | 1384.25 | 627.63 | |
| Uva Medium | | 1082.21 | 1057.96 | 1262.87 | 603.35 | |
| Western Medium | | 964.20 | 974.22 | 1201.60 | 542.69 | |
| CTC Medium | | 884.32 | 889.17 | 1104.62 | 495.61 | |
| Total Medium Grown | | 999.85 | 1000.75 | 1224.36 | 564.78 | |
| Orthodox Low | | 1266.19 | 1257.60 | 1559.85 | 673.06 | |
| CTC Low | | 958.32 | 1004.42 | 1031.26 | 506.19 | |
| Total Low Grown | | 1250.91 | 1239.35 | 1529.82 | 660.70 | |
| TOTAL | | 1176.21 | 1161.56 | 1459.76 | 638.44 | |
| Elevation | | LAST WEEK | WEEK BEFORE LAST | LAST YEAR | YEAR BEFORE | |
| | | (\$) | (\$) | (\$) | (\$) | |
| | | Sale - 05.12.2023 | Sale - 28.11.2023 | Corres 2022 | Corres 2021 | |
| Uva High | | 3.03 | 3.03 | 3.44 | 2.85 | |
| Western High | | 3.32 | 3.26 | 4.01 | 3.25 | |
| CTC High | | 3.19 | 3.02 | 3.31 | 2.75 | |
| Total High Grown | | 3.22 | 3.19 | 3.81 | 3.10 | |
| Uva Medium | | 3.30 | 3.22 | 3.48 | 2.98 | |
| Western Medium | | 2.94 | 2.96 | 3.31 | 2.68 | |
| CTC Medium | | 2.54 | 2.70 | 3.04 | 2.08 | |
| Total Medium Grown | | 3.05 | 3.04 | 3.37 | 2.79 | |
| Orthodox Low | | 3.86 | 3.82 | 4.29 | 3.33 | |
| CTC Low | | 2.92 | 3.05 | 2.84 | 2.50 | |
| Total Low Grown | | 3.81 | 3.77 | 4.21 | 3.27 | |
| Weekly Total (USD) | | 3.59 | 3.53 | 4.02 | 3.16 | |
| | | 328.03 | 329.00 | | 202.25 | |
| Exchange Rate (LKR) | | 328.03 | 329.00 | 363.18 | 202.25 | |
| Elevation | TODATE | TODATE | TODATE | TODATE | TODATE | TODATE |
| | 2021 | 2022 | 2023 | 2021 | 2022 | 2023 |
| | (RS) | (RS) | (RS) | (\$) | (\$) | (\$) |
| Uva High | 550.14 | 1090.58 | 980.65 | 2.77 | 3.37 | 2.99 |
| Western High | 606.29 | 1111.44 | 1115.61 | 3.06 | 3.43 | 3.40 |
| CTC High | 535.20 | 984.77 | 999.43 | 2.70 | 3.04 | 3.04 |
| Total High Grown | 588.67 | 1104.21 | 1073.00 | 2.97 | 3.41 | 3.27 |
| Uva Medium | 568.57 | 1148.95 | 1026.65 | 2.87 | 3.55 | 3.13 |
| Western Medium | 535.23 | 969.05 | 985.12 | 2.70 | 2.99 | 3.00 |
| CTC Medium | 497.39 | 832.43 | 913.64 | 2.51 | 2.57 | 2.78 |
| Total Medium Grown | 545.62 | 1027.66 | 998.29 | 2.75 | 3.17 | 3.04 |
| Orthodox Low | 654.52 | 1370.45 | 1276.30 | 3.30 | 4.23 | 3.89 |
| CTC Low | 503.66 | 951.78 | 974.29 | 2.54 | 2.94 | 2.97 |
| Total Low Grown | 646.04 | 1342.06 | 1259.09 | 3.26 | 4.14 | 3.83 |
| TOTAL | 617.14 | 1241.22 | 1176.54 | 3.11 | 3.83 | 3.58 |
| | | | • | 198.31 | 323.97 | 328.50 |

Cumulative Sale Averages – 1 USD = Rs. (Monthly Weighted Average)

(Source: MSL/ CBSL)

WORLD TEA PRODUCTION (IN MILLION KILOS)

| Countra | Manth | Mo | nth | To-o | date | Diff (+/-) |
|-------------|-------|-------|-------|-------|-------|--------------|
| Country | Month | 2022 | 2023 | 2022 | 2023 | 2022 vs 2023 |
| Sri Lanka | Oct | 18.9 | 22.8 | 211.8 | 216.2 | 4.4 |
| Bangladesh | Oct | 11.4 | 14.6 | 75.2 | 83.6 | 8.4 |
| North India | Oct | 144.2 | 163.9 | 970.3 | 965.6 | -4.7 |
| South India | Oct | 18.9 | 18.9 | 196 | 197.4 | 1.4 |
| Malawi | Sep | 3.6 | 1.9 | 39.3 | 34.5 | -4.8 |
| Kenya | Aug | 36.1 | 45.6 | 341.4 | 363.9 | 22.5 |

(Source: Africa Tea Brokers/National Brokers Ltd)

BANGLADESH AUCTION OF 11TH DECEMBER 2023

CTC LEAF: 78,945 packages of tea on offer commenced with a good demand which slackened as the sale progressed with a decline in price.

BROKENS: Larger Brokens met with a fair demand but were easier with quality whilst bright liquoring smaller types met with a fairly strong interest and were sometimes dearer. Plain teas were discounted further and there was hardly any interest for these types. As a consequence, there were very heavy withdrawals. BLF teas met with a little demand and declined further in price with heavy withdrawals.

FANNINGS: Good liquoring Fannings met with quite a strong demand and were dearer with quality but as the sale progressed, these eased somewhat. Medium and lower Medium Fannings met with fair interest and mostly were easier in line with quality. However, there were quite heavy withdrawals. Plain types saw only little interest with a sharp fall in price. There were heavy withdrawals in this category. BLF teas met with a little demand and declined further in price with heavy withdrawals.

DUST: 17,997 packages of tea on offer met with fair demand. Good liquoring Dusts met with a fair demand and sold Tk.3/- to Tk.5/- less than last levels. Mediums were an easier market and sold around Tk.5/- to Tk.10/- less than last closely following quality. Plain and BLF Dusts again continued to be difficult of sale and again had heavy withdrawals. Blenders lent good support whilst Loose tea buyers were very selective.

COMMENTS: Offerings were very large (96,942 packages) which comprised of reprinted teas from previous sales. A handful of clean teas were well sought after whilst all the others dropped in value. Blenders were quite active with fair interest from the Loose tea buyers. Withdrawal percentage is heavy in this sale which is mostly owing to lack of interest for reprinted teas where only a few lots were sold.

(Courtesy - National Brokers Limited)

KOLKATA AUCTION OF 12TH & 13TH DECEMBER 2023

Fair demand at irregularly easier levels for Assams. W I - Operating. HUL - Operating. TCPL - Operating. Exporters - Some enquiry. Based on ABL's (1st session) Catalogue.

(Courtesy - Associated Brokers Pvt. Ltd, Kolkata)

GUWAHATI AUCTION OF 12TH DECEMBER 2023

Fair demand at levels irregular and tending easier in line following quality. (ETB-59.63, ABL - 62.75 %)HUL / Other blenders / Western India / Internal / Exporters operating.

(Courtesy - Associated Brokers Pvt Ltd, Guwahati)

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MALAWI AUCTION OF 13TH DECEMBER 2023

There was fair demand at firm to easier rates for the small quantity on offer of 2380 packages.

BP1 - single invoice on offer sold 3USC below valuation.

PF1 - Firm on last where sold.

PD - Not supported.

D1 - Tended firm to 6USC easier on last.

PF1SC - Few available on offer sold 1USC easier on last.

Secondaries were 2 to 7USC easier.

(Courtesy - Tea Brokers Central Africa Limited)

MOMBASA & JAKARTA AUCTION

The above market report details were not available at the time of printing this publication.

AMENDED TEA SALE ARRANGEMENTS FOR THE FIRST QUARTER OF 2024 JANUARY / FEBRUARY / MARCH

| Sale | Data of Colo | Catalogue Closing Dates | Prompt | t Dates | 10% | Catalogue Cl | osing Dates |
|------|---------------------|-------------------------|-----------|-----------|-----------|--------------|-------------|
| No | Date of Sale | Main Sale & Ex-estate | Buyers | Sellers | Payment | Main Sale 8 | k Ex-estate |
| | JANUARY | | | | | | |
| 1 | Tue 02nd & Wed 03rd | 07/12/2023 at 4.30 p.m | 9-Jan-24 | 10-Jan-24 | 5-Jan-24 | 9-Jan-24 | 11-Jan-24 |
| 2 | Tue 09th & Wed 10th | 14/12/2023 at 4.30 p.m | 16-Jan-24 | 17-Jan-24 | 12-Jan-24 | 16-Jan-24 | 18-Jan-24 |
| 3 | Tue 16th & Wed 17th | 21/12/2023 at 4.30 p.m | 23-Jan-24 | 24-Jan-24 | 19-Jan-24 | 23-Jan-24 | 26-Jan-24 |
| 4 | Mon 22nd & Tue 23rd | 04/01/2024 at 4.30 p.m | 29-Jan-24 | 30-Jan-24 | 26-Jan-24 | 29-Jan-24 | 31-Jan-24 |
| 5 | Tue 30th & Wed 31st | 11/01/2024 at 4.30 p.m | 6-Feb-24 | 7-Feb-24 | 2-Feb-24 | 6-Feb-24 | 8-Feb-24 |
| | | FE | BRUARY | | | | |
| 6 | Tue 06th & Wed 07th | 19/01/2024 at 4.30 p.m | 13-Feb-24 | 14-Feb-24 | 9-Feb-24 | 13-Feb-24 | 15-Feb-24 |
| 7 | Tue 13th & Wed 14th | 26/01/2024 at 4.30 p.m | 20-Feb-24 | 21-Feb-24 | 16-Feb-24 | 20-Feb-24 | 22-Feb-24 |
| 8 | Mon 19th & Tue 20th | 01/02/2024 at 4.30 p.m | 26-Feb-24 | 27-Feb-24 | 22-Feb-24 | 26-Feb-24 | 28-Feb-24 |
| 9 | Tue 27th & Wed 28th | 08/02/2024 at 4.30 p.m | 5-Mar-24 | 6-Mar-24 | 1-Mar-24 | 5-Mar-24 | 7-Mar-24 |
| | | 1 | MARCH | | | | |
| 10 | Tue 05th & Wed 06th | 15/02/2024 at 4.30 p.m | 12-Mar-24 | 13-Mar-24 | 11-Mar-24 | 12-Mar-24 | 14-Mar-24 |
| 11 | Tue 12th & Wed 13th | 22/02/2024 at 4.30 p.m | 19-Mar-24 | 20-Mar-24 | 15-Mar-24 | 19-Mar-24 | 21-Mar-24 |
| 12 | Tue 19th & Wed 20th | 29/02/2024 at 4.30 p.m | 26-Mar-24 | 27-Mar-24 | 22-Mar-24 | 26-Mar-24 | 28-Mar-24 |
| 13 | Tue 26th & Wed 27th | 07/03/2024 at 4.30 p.m | 2-Apr-24 | 3-Apr-24 | 1-Apr-24 | 2-Apr-24 | 4-Apr-24 |

HOLIDAYS FOR THE FIRST QUARTER OF 2024

| Monday 15th January | Tamil Thai Pongal Day | (P B M) |
|-----------------------|---|---------|
| Thursday 25th January | Duruthu Full Moon Poya Day | (P B M) |
| | | |
| Sunday 04th February | Independence Day | (P B M) |
| Monday 05th February | In lieu of Independence Day falling on Sunday | (P B M) |
| Friday 23rd February | Nawam Full Moon Poya Day | (P B M) |
| Friday 08th March | Maha Shivaratri Day | (P B) |
| Sunday 24th March | Medin Full moon Poya day | (P B M) |
| Friday 29th March | Good Friday | (P B M) |
| | | |
| | | |

- P Public Holidays
- B Bank Holidays
- M Mercantile Holidays