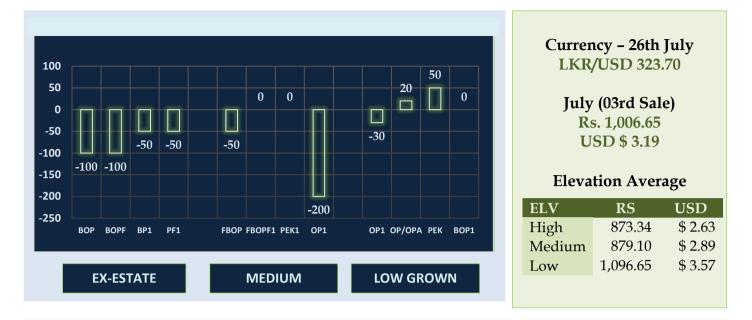


# MARKET SNAPSHOT

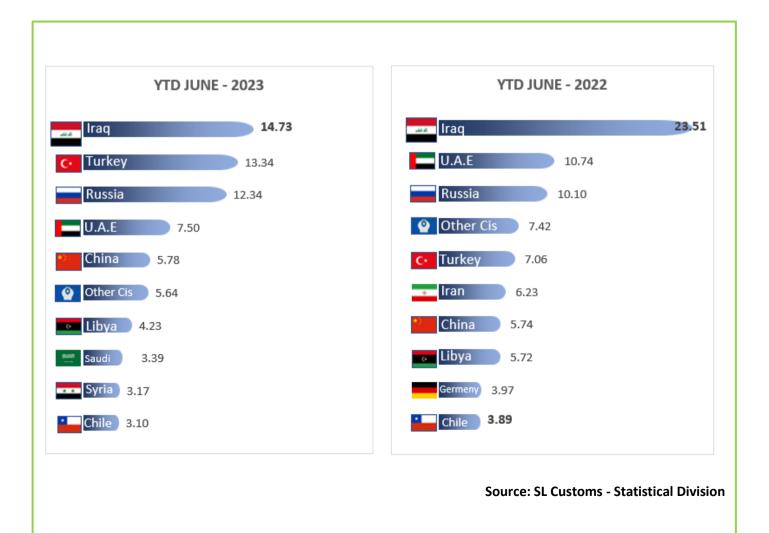
# SALE NO. 29 OF 25TH / 26TH JULY 2023

CEYLON TEA BROKERS PLC Level 7, Millenium House, No.46/58, Nawam Mawatha, Colombo 2 Tel: 011-460777 Fax: 011-4607788 Email: general@ceylonteabrokers.com Web: www.ceylonteabrokers.com

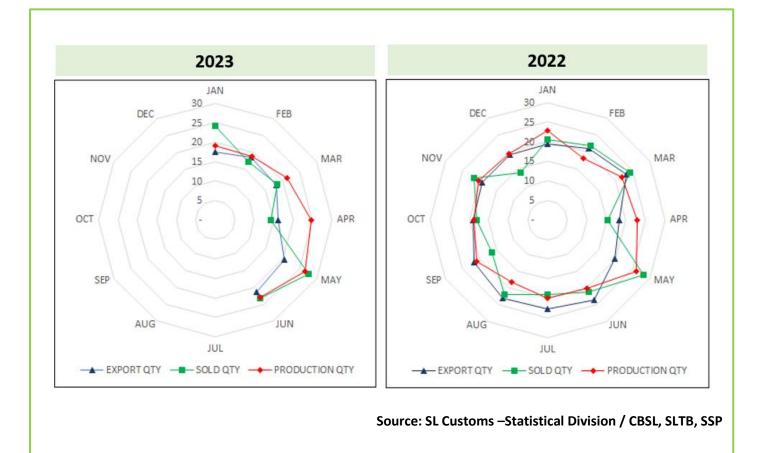
# Ex-Estate met with lower demand whilst good demand prevailed for Low Growns.



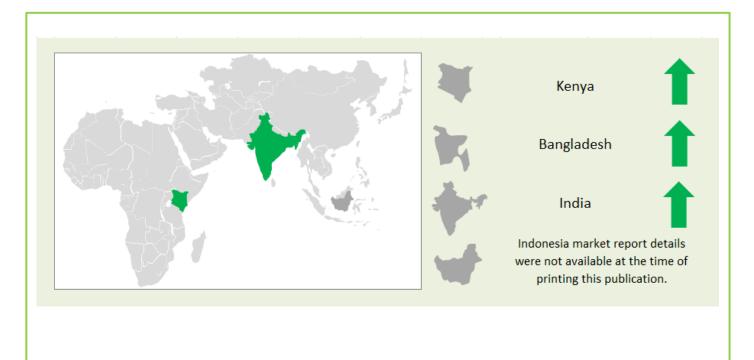
# TOP 10 COUNTRY WISE SRI LANKAN TEA EXPORT QUANTITY (MN KG) YTD JUNE - 2023 VS 2022



# MONTHLY COMPARISON OF SRI LANKAN TEA PRODUCTION, SOLD, EXPORT QUANTITY (IN MN KG) - 2023 VS 2022



# MARKET MOVEMENT AT INTERNATIONAL AUCTION CENTERS THIS WEEK



# COMMENTS

Sale		Ex-Estate	Low Grown (Leafy/Tippy)		Total	
Sale	Qty	Demand	Qty	Demand	Qty	Demand
29	0.9 MKgs	Lower	2.3 Mkgs	Good	5.8 Mkgs	Good

WESTER					LEAFY / SE				
	SELECT BEST	BEST	BELOW BEST	PLAINER		SELECT BEST	BEST	BELOW BEST	OTHERS
BOP	+100/-	+150/-	<b>+</b> 50/-	+100/-	OP1	150/-	<b>1</b> 50/-	<b>50/-</b>	₩80/-
BOPF	<b>4</b> 50/-	<b>4</b> 50/-	<b>4</b> 100/-	<b>+</b> 100/-	BOP1	<b>1</b> 50/-	Firm	Firm	Firm
					OP/OPA	<b>J</b> J0/-		20/-	1
		NUWARA	UDA	UVA				•	
		ELIYA Unsold	PUSSELLAWA	Firm	PEK			50/-	
BOP			+100/-		PEK1			40/-	
BOPF		Unsold	<b>1</b> 30/-	<b>+</b> 20/-	SMALL LEAF				
					FBOP	<b>1</b> 50/-	<b>1</b> 20/-	<b>1</b> 40/-	<b>1</b> 20/-
		HIGH	MEDIUM	LOW	FBOP1	<b>1</b> 40/-	<b>1</b> 20/-	10/-	<b>1</b> 20/-
BP1		<b>4</b> 30/-	<b>4</b> 50/-	Firm	FBOPF1	<b>1</b> 20/-	<b>1</b> 40/-	<b>1</b> 20/-	<b>1</b> 50/-
PF1		<b>4</b> 20/-	<b>4</b> 50/-	<b>1</b> 50/-	PREMIUM				
		,			J		OPFEXSP	FBO	OPFSP
HIGH & I	MEDIUM				Select Best	t <b>+</b> 500	-1000/-	+100-2	.00/-
	SELECT	DECT		OTHERS	Best	<b>4</b> 100	-200/-	<b>4</b> 200-4	-00/-
	BEST	BEST	BELOW BEST	UTHERS	Below Best	t 🖊 100	/-	↓50-10	0/-
BOP1	+150/-	+100/-	<b>+</b> 50/-	+50/-	Others		-200/-	<b>4</b> 200/-	· ·
OP1	+300/-	<b>4</b> 200/-	<b>+</b> 100/-	₱20/-		• 100	200,	• 2007	
FBOP	<b>4</b> 50/-	<b>4</b> 50/-	Firm	Firm					
FBOPF1	Firm	<b>4</b> 20/-	<b>4</b> 20/-	<b>4</b> 20/-	OT	Crude Oil			
РЕК	Firm	Firm	Firm	Firm		As at 26th	July 2023 -	- USD 83.32	
PEK1	Firm	Firm	<b>4</b> 50/-	<b>4</b> 50/-					
OP/OPA	<b>4</b> 50/-	<b>4</b> 50/-	<b>1</b> 20/-	<b>1</b> 20/-	× I	Mombasa	Auction		

# Holiday Notice - Ceylon Tea Brokers PLC

Demand: Good general demand

Please note our Head Office, Warehouse & Sample Room will be closed for business on the following day: **Tuesday, 01st August 2023 -** Adhi Esala Full moon Poya Day

Akbar Brothers / Anverally & Sons (Pvt) Ltd

Please note that **Akbar Brothers & Anverally & Sons (Pvt) Ltd** Head Office and all their warehouses will be closed on **Thursday, 27 July 2023** due to **Ashura**.

1,228.89

28,124.80

# **CURRENCY BOARD – AS AT 26TH JULY 2023**

	United States Dollars (USD)			n Community o (EUR)	United Kingdom pounds (GBP)	
	Corresponding			Corresponding	Corresponding	
	2023	2022	2023	2022	2023	2022
Sri Lankan Rupee	323.70	357.52	356.48	363.99	416.45	429.57
				(Courte	esy - Central B	ank of Sri Lanka)
Indian Rupee	81.95	79.68	90.49	81.40	105.21	95.82
Kenyan Shilling	141.24	117.55	156.05	120.09	181.47	141.36
Kenyan Shilling Bangladesh Taka	141.24 107.38	117.55 92.58	156.05 118.64	120.09 94.58	181.47 138.45	

1,158.60

26,140.90

1,044.03

23,893.90

(Courtesy - Oanda Corporation)

1,347.09

30,414.00

# SRI LANKA RUPEE AGAINST US DOLLAR TIME PERIOD 20/07/2023 TO 26/07/2023 (SPOT / BUYING RATE)

1,021.90

23,387.30

1,047.93

23,659.20

20/07/2023	316.31	24/07/2023	321.10	26/07/2023	323.70
21/07/2023	318.73	25/07/2023	323.04		

#### (Courtesy - Central bank of Sri Lanka)

# QUANTITY SOLD DURING THE PERIOD 17TH – 22ND JULY 2023

	20	023	2022		
	WEEKLY	TODATE	WEEKLY	TODATE	
PRIVATE SALES	74,329.66	2,833,159.41	39,026.00	2,470,885.08	
PUBLIC AUCTION	5,296,339.00	138,005,843.50	4,788,943.00	142,529,115.00	
FORWARD CONTRACTS	67,620.00	1,718,088.00	20,000.00	1,101,240.00	
DIRECT SALES	-	-	-	-	
TOTAL	5,438,288.66	142,557,090.91	4,847,969.00	146,101,240.08	
BMF EXCLUDED FROM PRIVATE SALE	44,784.00	1,400,382.00	171,575.00	4,121,958.00	



Malawi Kwacha

Vietnam Dong

Magnet Arrays fixed to conveyors in rolling and grading operations will remove metal objects from the dhool and graded teas.

# **CROP AND WEATHER (FOR THE PERIOD 17TH – 23RD JULY 2023)**

The Western planting districts experienced bright mornings followed by evening showers whilst the Nuwara Eliya's reported sunny mornings followed by windy conditions. The Department of Meteorology forecasts showers in both regions with strong winds in Nuwara Eliya.

The Uva/Udapussellawa's reported bright mornings followed by windy conditions. The Low growns reported bright weather throughout. Heavy rain is to be expected in the Ruhuna and Sabaragamuwa districts.

The Western and Low grown districts recorded a decline in their crop intake whilst the Udapussellawa and Nuwara Eliya's maintained.

# WEATHER FORECAST (FOR THE PERIOD 27TH JULY – 02ND AUGUST 2023)

	Thu (27/07)	Fri (28/07)	Sat (29/07)	Sun (30/07)	Mon (31/07)	Tue (01/08)	Wed (02/08)
	31°/22°C	32°/23°C	32°/23°C	30°/26°C	31°/28°C	31°/26°C	31°/26°C
Galle	$\bigcirc$	-		-		$\bigcirc$	4
	32°/21°C	32°/22°C	32°/22°C	29°/25°C	29°/25°C	32°/25°C	31°/26°C
Matara			4	-	$\bigcirc$	-	$\bigcirc$
	31°/25°C	29°/24°C	30°/24°C	34°/19°C	32°/24°C	33°/19°C	34°/19°C
Ratnapura	4	$\sim$	$\sim$	$\sim$	- <u>`</u> (``	$\bigcirc$	$\sim$
	30°/14°C	24°/18°C	26°/18°C	26°/12°C	27°/15°C	27°/15°C	26°/18°C
Hatton/ Talawakelle	-		-			-čć	Ĩ,

#### **ORDER OF SALE THIS WEEK**

EX EST	H/M-OFF GR & DUST	LEAFY/ SEMI LEAFY/ TIPPY/PREM & BOP1A
FW	Eastern Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd
JK	John Keells PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
СТВ	Asia Siyaka Commodities PLC	Ceylon Tea Brokers PLC
LC	Mercantile Produce Brokers (Pvt) Ltd	Eastern Brokers Ltd
AS	Forbes & Walker Tea Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
MC	Bartleet Produce Marketing (Pvt) Ltd	John Keells PLC
BC	Lanka Commodity Brokers	Lanka Commodity Brokers
EB	Ceylon Tea Brokers PLC	Asia Siyaka Commodities PLC

CATALOGUE	LOTS	QTY (KGS)
EX-ESTATE	808	923,677
HIGH AND MEDIUM	1,560	757,531
LOW GROWN (LEAFY)	2,102	888,782
LOW GROWN (SEMI LEAFY)	1,471	658,878
LOW GROWN (TIPPY)	1,641	789,841
OFF GRADES + BOP1A	2,277	1,248,971
DUSTS	563	575,200
PREMIUM FLOWERY	296	47,032
TOTAL	10,718	5,889,912

## **HIGH GROWN TEAS**

- BOP Best Western's declined by Rs.100/- per kg and substantially more for high priced teas. Below best shed Rs.50/- per kg and more on last. Plainer teas dropped up to Rs.100/-per kg. Nuwara Eliya's were mostly unsold. Uda Pussellawa's eased Rs.80-100/- per kg. Uva's a few seasonal teas sold between Rs.1,000-1,500/- per kg whilst others sold around last levels.
- **BOPF** Best Western's on offer were lower by Rs.50/- per kg and at times more. Below best declined further. Plainer types were barely steady. Nuwara Eliya's were mostly unsold. Few Uda Pussellawa's were firm to Rs.30/- per kg dearer whilst the others sold around last. A few seasonal teas in Uva sold around Rs.1,100-1,600/- per kg whilst the balance were firm to marginally easier.

#### **MEDIUM GROWN TEAS**

**BOP1/OP1 BOP1 -** Select best declined by Rs. 150/- per kg. Best, below best and others declined by Rs. 50/- per kg.

**OP1** - Select best were lower by Rs. 300/- per kg. Best eased by Rs. 200/- per kg whilst below best and others dropped by Rs. 100/- and Rs. 50/- per kg respectively.

**OP/OPA** Select best and best dropped by Rs. 50/- per kg whilst others eased by Rs. 20/- per kg.

# PEKOE/PEKOE1 PEKOE – Overall maintained. PEKOE1- Select best and best remained unchanged whilst others declined by Rs. 50/- per kg

FBOP/FBOPF1FBOP – Select best and best declined by Rs.50/- per kg whilst all others held firm.FBOPF1- Select best maintained whilst others declined by Rs. 20/- per kg.

# CTC

HIGH GROWN BP1 – Easier by Rs.30/- per kg. PF1 – Shed by Rs.20/- per kg.

MEDIUM GROWN	<b>BP1 –</b> Eased by Rs.50/- per kg.
	<b>PF1 –</b> Dropped by Rs.50/- per kg.

- LOW GROWN BP1 Firm.
  - **PF1** Dearer by Rs.50/- per kg.

QUOTATIONS-HIGH GROWNS	BC	OP	BC	)PF
BEST WESTERNS	1040	1200	1080	1260
BELOW BEST WESTERNS	860	1000	860	980
PLAINER WESTERNS	740	800	730	840
NUWARA ELIYAS	N/A		960	1000
UDAPUSSELLAWAS	660	980	670	1100
BEST UVAS	940	1080	1000	1600
OTHER UVAS	760	840	700	850
GOOD MEDIUMS	890	1340	760	800
POOR MEDIUMS	N,	/A	700	760
QUOTATIONS – UNORTHODOX	BP1		P	F1
(CTC) CTC (High & Medium)	680	870	680	980
CTC (Low)	870	920	1,160	1,550

# **LOW GROWN**

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BOP1	Select best maintained. Best and below best firm to dearer. Poorer sorts held firm.
OP1	Select best OP1's were dearer. Best and below best were easier. Poorer sorts maintained.
ОР	Select best were firm. Best and below best were irregularly lower. Poorer sorts firm to lower.
ОРА	Followed a similar trend to their OP counterparts.
PEKOE/PEKOE1	Select best together with full range of bold PEK's were firm. Select best PEK1's maintained. Best and below best together with the poorer sorts followed a similar trend.
FBOP/FBOP1	Select best held firm, whilst all others too had a better market.
ВОР	All-round firm to dearer
BOPF	All-round firm market.
FBOPF/FBOPF1	Select best and best FBOPF1's were dearer. Others were firm. FBOPF's had all around firm market.

QUOTATIONS	SELECT BEST	BEST	BELOW BEST	OTHER
BOP1	1,750-2,800	1,600-1,750	1,100-1,500	800-1,100
OP1	2,750-3,550	1,500-2,100	1,100-1,300	800-1,000
OP	1,300-1,420	1,200-1,250	950-1,100	800-950
OPA	1,200-2,150	1,000-1,200	900-1,000	800-900
РЕКОЕ	1,750-2,500	1,400-1,650	1,050-1,300	800-1,000
PEKOE1	1,700-2,250	1,350-1,650	1,100-1,300	800-1,000
FBOP1	1,300- 1,950	920-1,200	700-860	Below 650
FBOP	1,800-2,300	1,250-1,600	900-1,100	Below 850
ВОР	1,350-2,150	1,100-1,250	900-1,050	Below 880
BOPF	940-1,440	850-920	750-820	Below 720
FBOPF1	1,340-1,900	1,100-1,250	900-1,000	Below 820
FBOPF	1,100-1,650	780-980	680-750	Below 600
FFSP/FFEXSP/FFEXSP1	2,400-3,950	1,400- 2,000	1,100-1,300	Below 1,050

- **FGS/FGS1** High grown varieties maintained. Medium and low growns were firm to Rs. 10-20/- per kg easier. CTC's held firm.
- BM/BP BM Best varieties shed by Rs. 30-40/- per kg. Below best and bottom eased by Rs. 20-30/- per kg and more towards the closure.
   BP Cleaner types were lower by Rs. 20-30/- per kg whilst the below best and bottom remained unchanged.
- **BOP1A** Best varieties declined by Rs. 50-100/- per kg. Below best varieties dropped by Rs. 20-40/- per kg. Teas at the lower end eased by Rs. 10-20 per kg.

	ню	ЗH	MED	NUM	LOW		
FNGS	610	830	540	760	540	890	
P.FGS (CTC)	720	730	680	730	630	1460	
ВР	620	800	660	1000	580	940	
вм	650	780	570	880	660	1240	
BOP1A	690	830	670	980	670	1,300	

# DUST

- **DUST1** Best and below best were irregularly lower. CTC's lost by Rs. 40-60 per kg. Best low growns appreciated by Rs.40-70/- per kg. Below best were firm to irregularly lower.
- **DUST** Cleaner secondaries and low growns lost by 50-80/- per kg.

	HIGH		MEDIUM		LOW	
PRIMARY DUSTS	1,050	1,600	750	1,000	880	1,280
SECONDARY DUSTS	750	1,000	600	700	500	850
PDUST (CTC)	840	1,060	750	840	1,020	1.220

# TOP PRICES - SALE NO. 29 OF 25TH / 26TH JULY 2023

#### WESTERN MEDIUM

Hatale	вор	1,340.00
Rilagala	BOPSp	900.00
Windsorforest	BOPF/BOPFSp	920.00
Uplands	BOPF/BOPFSp	920.00
Harangalla	BOP1	1,950.00
Uplands	FBOP/FBOP1	2,050.00
Hatale	FBOPF/FBOPF1	1,480.00
Galgewatta	ΟΡ/ΟΡΑ	1,420.00
Dartry Valley	OP1	1,500.00
Uplands	PEK/PEK1	2,200.00

#### **WESTERN HIGH**

Robgill	BOP	1,200.00	
Dessford	BOPSp	1,000.00	
Glenugie	BOPF/BOPFSp	1,280.00	
Venture	BOP1	1,360.00	
Torrington	FBOP/FBOP1	1,600.00	
Glenloch	FBOPF/FBOPF1	1,300.00	
Weddemulla	FBOPF/FBOPF1	1,100.00	@
Torrington	FBOPF/FBOPF1	1,100.00	
St Andrews	FBOPF/FBOPF1	1,100.00	
Torrington	OP/OPA	1,240.00	
Glenloch	OP1	1,160.00	
Torrington	РЕК	1,600.00	
Weddemulla	PEK	1,550.00	@
Weddemulla	PEK1	1,600.00	@
Bogahawatte	PEK1	1,600.00	

#### **NUWARA ELIYA**

Court Lodge	вор	770.00	
Lovers Leap	BOPSp	710.00	
Lovers Leap	BOPF/BOPFSp	1,000.00	
Court Lodge	FBOP/FBOP1	1,500.00	
Court Lodge	ΟΡ/ΟΡΑ	1,160.00	
Court Lodge	PEK/PEK1	1,440.00	

#### **UDA PUSSELLAWAS**

Luckyland	вор	980.00							
Luckyland	BOPF/BOPFSp	1,100.00							
Blairlomond	BOP1	1,380.00							
Alma	FBOP/FBOP1	1,340.00	@						
Alma	FBOPF/FBOPF1	1,200.00	@						
Blairlomond	ΟΡ/ΟΡΑ	1,300.00							
Alma	OP1	1,060.00	@						
Alma	PEK/PEK1	1,600.00	@						

#### **UVA MEDIUM** BOP 1.260.00 Dickwella Halpewatte Uva BOPSp 1.260.00 Dickwella BOPF/BOPFSp 1,220.00 Demodera 'S' BOP1 1.900.00 1,600.00 Aruna Passara FBOP/FBOP1 Halpewatta Uva FBOP/FBOP1 1,600.00 1,440.00 **High Spring** FBOPF/FBOPF1 1,180.00 Uva Samovar OP/OPA 1,180.00 **High Spring** OP/OPA Dickwella OP1 1,380.00 @ OP1 1,080.00 Ury Gonakelle 1,080.00 OP1 PEK/PEK1 1,750.00 Dickwella 1,750.00 Glen Alpin PEK/PEK1 1,750.00 Aruna Passara PEK/PEK1 PEK/PEK1 1,750.00 **High Spring UVA HIGH** Aislaby BOP 1,080.00 BOPSp 1,100.00 Craig 1,000.00 @ Ranaya BOPSp BOPF/BOPFSp 1,600.00 Uva Highlands Glenanore BOP1 1,850.00 1,500.00 Glenanore FBOP/FBOP1 FBOPF/FBOPF1 1,260.00 Mount Uva @ Glenanore OP/OPA 1.280.00 1,480.00 Glenanore OP1 1,650.00 @ Mount Uva PEK Mount Uva PEK1 1,650.00 @ Ranava PEK1 1.650.00 @ **UNORTHODOX HIGH** 980.00 Dunsinane CTC PF1 870.00 **Dunsinane CTC** BP1 **UNORTHODOX MEDIUM** New Peacock CTC PF1 870.00 Donside CTC 740.00 BP1 740.00 Delta CTC BP1 690.00 Donside CTC BPS **UNORTHODOX LOW** Hingalgoda CTC PF1 1.550.00 BP1 Ceciliyan CTC 920.00 Suduwelipothahena CTC BP1 920.00

# TOP PRICES - SALE NO. 29 OF 25TH / 26TH JULY 2023

New Vithanakande	BOP1	2,800.00		Peak View Super	FBOP	2,300.00	6
Golden Garden	OP1	3,550.00		Mulatiyana Hills	FBOP	2,300.00	6
Sithaka	OP1	3,550.00		Pothotuwa	FBOP	2,300.00	
Mulatiyana Hills	OP1	3,500.00	@	Sithaka	FBOP	2,300.00	
Pothotuwa	OP1	3,500.00		Hidellana	FBOP	2,300.00	
Sihara	OP1	3,400.00	@	New Vithanakande	FBOP	2,250.00	
Susantha	OP1	3,400.00		Makandura	FBOP	2,250.00	
Makandura	OP1	3,400.00		A C U Super	FBOP	2,200.00	(
New Deniyaya	OP	1,420.00		Matuwagalla Super	FBOP	2,200.00	(
Sunrise	OP	1,400.00		Nilrich	FBOP	2,200.00	(
Lickra	OP	1,380.00	@	Nilgiri	FBOP	2,200.00	(
Kolonna Super	OP	1,380.00		Hidellana	FBOP	2,200.00	
Wikilliya	OP	1,380.00		Hidellana	FBOP1	1,950.00	
Green Lanka	OPA	2,150.00		Hidellana	FBOPF	1,650.00	
Lumbini	PEK	2,500.00		Lumbini	FBOPF1	1,900.00	
Peak View Super	PEK1	2,250.00	@	New J.S.P	FBOPF1	1,550.00	6
Suduwelipothahena Super	PEK1	2,250.00	@	Nilgiri	FBOPF1	1,550.00	6
Nilrich	PEK1	2,250.00	@	НРРТеа	FBOPF1	1,550.00	
Н Р Р Теа	PEK1	2,250.00		Bulathsinghala Tea	FBOPF1	1,550.00	
Andaradeniya Super	PEK1	2,250.00		Pothotuwa	FBOPF1	1,550.00	
Suduwelipothahena Super	PEK1	2,200.00	@	Sineth	FBOPF1	1,550.00	
Kuttapitiya Super	PEK1	2,200.00	@	Spring View	FBOPF1	1,550.00	
Matuwagalla Super	PEK1	2,200.00	@	Rathna	FBOPF1	1,500.00	6
A C U Super	PEK1	2,200.00	@	Hidellana	FBOPF1	1,500.00	
Galatara	PEK1	2,200.00					
Gunawardena	PEK1	2,200.00		DUSTS			
Makandura	PEK1	2,200.00		Mattakelle	DUST1	1,600.00	
Sunrise	PEK1	2,200.00		Ceciliyan CTC	PD	1,220.00	
Peak View Super	PEK1	2,150.00	@		1.0	1,220100	
Kuttapitiya Super	PEK1	2,150.00	@	PREMIUM FLOWERY			
A C U Super	PEK1	2,150.00	@			2 550 00	
Mulatiyana Hills	PEK1	2,150.00	@	New Deniyaya	FBOPFSp	2,550.00	
Menikkanda	PEK1	2,150.00	@	New Deniyaya	FBOPFExSp	3,700.00	
Golden Garden	PEK1	2,150.00		Morawakkorale	FBOPFExSp1	3,950.00	
Sunrise	PEK1	2,150.00		Peak Paradise Super	FBOPFExSp1	2,650.00	
Nelun Dalla	BOP	2,150.00	@	Mulatiyana Hills	FBOPFExSp1	2,600.00	6
Brombil	BOP	2,100.00	@	Thisara Super	FBOPFExSp1	2,600.00	
Wathurawila	BOP	2,100.00	@				
Suduwelipothahena Super	BOPSp	1,700.00	@	OFF GRADES			
Deerwood Super	BOPSp	1,600.00	@	Aldora	FGS/FGS1	890.00	
Pothotuwa	BOPF	1,440.00		Hingalgoda CTC	PF	1,460.00	
Makandura	BOPFSp	1,550.00		Talangaha	BM	1,240.00	0
in a cara a				Demodera 'S'			

# FUTURE SALES INFORMATION SALE NO 30 OF 31ST JULY / 02ND AUGUST 2023

EX-ESTAT	E H/M-OFF GR & DUST	LEAFY/ SEMI LEAFY/ TIPPY/PREM & BOP1A
JK	John Keells PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
СТВ	Asia Siyaka Commodities PLC	Ceylon Tea Brokers PLC
LC	Mercantile Produce Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
AS	Forbes & Walker Tea Brokers (Pvt) Ltd	John Keells PLC
MC	Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd
BC	Lanka Commodity Brokers	Lanka Commodity Brokers
EB	Ceylon Tea Brokers PLC	Asia Siyaka Commodities PLC
FW	Eastern Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd

Buyers Prompt: 08.08.2023

Sellers Prompt: 09.08.2023

AWAITING SALE - CATALOGUE DETAILS						
	SALE OF 31S	T JUL/ 02ND AUG 2023	SALE OF 08TH / 09TH AUG 202			
	LOTS	QTY(KGS)	LOTS	QTY(KGS)		
EX-ESTATE	769	860,025	751	839,206		
HIGH AND MEDIUM	1,547	729,544	1,506	717,032		
LOW GROWN (LEAFY)	2,147	883,674	2,099	867,912		
LOW GROWN (SEMI LEAFY)	1,492	666,529	1,536	671,632		
LOW GROWN (TIPPY)	1,824	894,399	1,758	851,623		
OFF GRADES+BOP1A	2,676	1,428,210	2,576	1,377,512		
DUSTS	592	578,656	596	589,792		
PREMIUM FLOWERY	312	54,305	321	54,710		
TOTAL	11,359	6,095,342	11,143	5,969,419		
MAIN SALE & EX ESTATE CLOSED ON		13TH JULY 2023		20TH JULY 2023		

# AWAITING SALE - CATALOGUE DETAILS

SALE NO. 32 – 15TH / 16TH AUGUST 2023

Ex-Estate catalogue and Main Sale catalogues are scheduled to be closed on the 27th July 2023.

#### SALE NO. 33 - 22ND/ 23RD AUGUST 2023

Ex-Estate catalogue and Main Sale catalogues are scheduled to be closed on the 03rd August 2023.

#### SALE NO. 34 – 28TH/ 29TH AUGUST 2023

Ex-Estate catalogue and Main Sale catalogues are scheduled to be closed on the 10th August 2023.

# **ELEVATION WISE – STATISTICS – COLOMBO AUCTION AVERAGES**

Elevation		LAST WEEK (RS)	WEEK BEFORE LAST (RS)	LAST YEAR (RS)	YEAR BEFORE (RS)	
Like Litek		Sale- 18.07.2023	Sale- 11.07.2023	Corres 2022	Corres 2021	
Uva High		849.57	837.64	1237.11	516.20	
Western High		904.03	867.46	1293.61	560.69	
CTC High		776.51	784.15	1126.13	494.82	
Total High Grown		885.04	857.02	1270.26	546.47	
Uva Medium		950.13	919.44	1303.27	550.92	
Western Medium		840.72	842.87	1128.09	504.28	
CTC Medium		743.33	737.72	973.39	455.24	
Total Medium Grown		879.82	867.93	1194.54	520.00	
Orthodox Low		1135.88	1099.68	1660.62	631.25	
CTC Low		870.54	832.38	1225.02	479.18	
Total Low Grown		1122.92	1086.37	1636.76	623.57	
TOTAL		1022.51	995.47	1493.51	587.15	
		LAST WEEK	WEEK BEFORE LAST	LAST YEAR	YEAR BEFORE	
Elevation		(\$) Sale- 18.07.2023	(\$) Sale- 11.07.2023	(\$) Corres 2022	(\$) Corres 2021	
Uva High		2.63	2.68	3.43	2.58	
Western High		2.80	2.77	3.58	2.80	
CTC High		2.41	2.51	3.12	2.48	
Total High Grown		2.74	2.74	3.52	2.73	
Uva Medium		2.94	2.94	3.61	2.76	
Western Medium		2.60	2.69	3.12	2.52	
CTC Medium		2.30	2.36	2.70	2.28	
Total Medium Grown		2.73	2.77	3.31	2.60	
Orthodox Low		3.52	3.52	4.60	3.16	
CTC Low		2.70	2.66	3.39	2.40	
Total Low Grown		3.48	3.47	4.53	3.12	
Weekly Total (USD)		3.17	3.18	4.14	2.94	
Exchange Rate (LKR)		322.81	312.79	361.03	199.89	
	TODATE	TODATE	TODATE	TODATE	TODATE	TODATE
Elevation	2021	2022	2023	2021	2022	2023
	(RS)	(RS)	(RS)	(\$)	(\$)	(\$)
Uva High	557.63	949.16	1013.57	2.84	3.22	3.07
Western High	604.13	933.76	1171.89	3.08	3.17	3.54
CTC High	532.70	776.71	1036.39	2.71	2.63	3.13
Total High Grown	590.60	938.72	1123.45	3.01	3.18	3.40
Uva Medium	572.97	1022.07	1038.91	2.92	3.47	3.14
Western Medium	550.66	846.81	1013.15	2.80	2.87	3.06
CTC Medium	514.14	704.81	956.20	2.62	2.39	2.89
Total Medium Grown	557.30	902.05	1021.45	2.84	3.06	3.09
Orthodox Low	662.76	1212.95	1303.89	3.37	4.11	3.94
CTC Low	512.29	788.32	962.58	2.61	2.67	2.91
Total Low Grown	653.86	1184.28	1285.12	3.33	4.02	3.89
TOTAL	623.71	1083.48	1206.41	3.18	3.67	3.65
Cumulative Sale Averag	es – 1 USD= Rs	. (Monthly Weighted	d Average)	196.42	294.86	330.66

(Source: MSL/ CBSL)

# WORLD TEA PRODUCTION (IN MILLION KILOS)

Constant	R4 - mth	Mo	nth	To-o	date	Diff (+/-)
Country	Month	2022	2023	2022	2023	2022 vs 2023
Sri Lanka	Jun	20.1	22.9	133.2	134.4	1.2
Bangladesh	Jun	12.59	10.72	27.06	26.44	-0.62
Malawi	May	4.53	3.89	30.51	28.89	1.62
North India	May	101.4	102.1	227.9	234.3	6.4
South India	May	27.8	25.7	95.7	85.6	-10.1
Kenya	Apr	41.33	49.49	177	167.62	-9.38

#### (Source: Africa Tea Brokers/National Brokers Ltd)

# MOMBASA AUCTION OF 24TH, 25TH & 26TH JULY 2023

There was good general demand at irregular levels following quality for the 257,298 packages (16,974,265.00 kilos) available with 35.99% remaining unsold.

Kazakhstan and other CIS states lent more support while Afghanistan, Bazaar, Pakistan Packers, Egyptian Packers and UK maintained activity. Yemen and other Middle Eastern countries showed more interest with less enquiry from Russia. Local Packers maintained support while Sudan and Iran were absent. Somalia were active at the lower end of the market.

**BP1:** Best – Were a strong feature advancing by up to USC48 with selected teas appreciating by USC96 to USC130. Brighter – Mainly steady at last levels with only a few invoices dearer by up to USC38. Mediums – KTDA mediums saw very few teas sold at reserve price while most invoices were neglected. Plantation mediums were firm to USC24 dearer. Lower Medium – Irregular ranging between steady to dearer by up to USC30 to USC23 below previous prices. Plainer – Appreciated by up to USC22.

**PF1:** Best – Irregular varying between steady to USC14 dearer with selected invoices gaining up to USC27 to easier by up to USC9. Brighter – Firm to USC20 above previous prices. Mediums – KTDA mediums were mainly steady with a few teas ranging between USC4 dearer and selected invoices gained up to USC15 to easier by up to USC8. Plantation mediums were firm to dearer by up to USC8. Lower Medium – Varied between USC15 dearer to easier by up to USC20. Plainer – Were firm to USC10 above last levels.

**PDUST:** Best – Were irregular ranging between firm to USC12 dearer to easier by up to USC8. Brighter – Varied between steady to USC12 above last levels to easier by USC8. Mediums – KTDA mediums were mostly firm to easier by up to USC6 but a few lines advanced by up to USC5 with plantation mediums steady to USC8 above previous prices. Lower Medium – Irregular ranging between firm to USC23 dearer to easier by a similar margin. Plainer – Shed up to USC20 but a few lines gained up to USC12.

**DUST1:** Best – Appreciated by up to USC18. Brighter – Irregular varying between firm to USC8 dearer to easier by up to USC6. Mediums – KTDA mediums ranged between steady to USC8 dearer to easier by USC12 while plantation mediums advanced by up to USC30. Lower Medium – Irregular varying between firm to USC31 dearer to easier by up to USC14.Plainer – Ranged between USC14 dearer to easier by up to USC22.

**SECONDARY GRADES (S1)** In the Secondary Catalogues, BPs gained while PFs were steady. Clean well sorted coloury Fannings were dearer with similar DUSTs appreciating. Other Fannings gained while DUSTs held value. BMFs were readily absorbed.

(Courtesy - Africa Tea Brokers Limited)

# MALAWI AUCTION OF 26TH JULY 2023

There was selective demand following quality for the 3800 packages on offer.
BP1 - Sold 5USC below valuation where sold.
PF1 - Held firm where sold.
PF1SC/PD - Neglected.
D1 - Tended firm to 2USC easier.
Secondaries - Fully firm on last.

#### (Courtesy - Tea Brokers Central Africa Limited)

# **BANGLADESH AUCTION OF 24TH JULY 2023**

**CTC LEAF:** 57,255 packages of Current Season teas on offer met with a good demand.

**BROKENS:** All good Brokens were a good market and were generally firm to a little easier. Other varieties were also a good market and sold at around last rates. BLF teas met with much less demand at easier rates with heavy withdrawals. FANNINGS: Good Fannings met with a good market but were a little easier whilst their Medium and Plain varieties were fully firm. BLF teas met with much less demand at easier rates with heavy withdrawals.

**CTC DUST:** 15,839 packages of Current Season teas on offer met with fair demand with some withdrawals. Good liquoring Dusts had fair demand and sold Tk.5/- to Tk.10/- below last levels and had some withdrawals. Mediums sold Tk.5/- to Tk. 10/- less than last with some withdrawals. Plain and BLFs were an easier market and sold Tk.5/- to Tk.10/- below last levels. Blenders were fairly active whilst Loose tea buyers were selective.

**COMMENTS:** Offerings were the largest this week in this season, which met with good support particularly from Blenders. Loose tea buyers were also active especially for the clean, well-made varieties. Dusts were an easier market with some withdrawals.

#### (Courtesy - National Brokers Limited)

#### KOLKATA AUCTION OF 25TH/ 26TH JULY 2023

Good demand. Assams are selling at barely steady to irregularly easier levels.

#### (Courtesy - Associated Brokers Pvt. Ltd., Kolkata)

#### **GUWAHATI AUCTION OF 25TH JULY 2023**

Fair demand at generally around last levels (ABL 69 % sale ). HUL / TCPL / Western India / North India / other packeteers / Exporters operating.

#### (Courtesy - Associated Brokers Pvt. Ltd., Guwahati)

## **JAKARTA AUCTION**

The above market report details were not available at the time of printing of this publication.