

## CEYLON TEA BROKERS PLC

PB 1280 PQ

INTERIM FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31ST MARCH 2023

### CEYLON TEA BROKERS PLC

Statement of Profit or Loss and Other Comprehensive Income for the Period Ended 31st March

	GROUP				COMPANY							
	For the Quar		Variance	For the year		Variance	For the Quar		Variance	For the year		Variance
,	31.03.2023	31.03.2022	%	31.03.2023	31.03.2022	%	31.03.2023	31.03.2022	%	31.03.2023	31.03.2022	%
	Rs.	Rs.		Rs.	Rs.		Rs.	Rs.		Rs.	Rs.	
Revenue	439,733,823	248,964,764	77%	1,698,341,517	867,316,695	96%	312,341,978	162,610,228	92%	1,142,455,956	580,671,913	97%
Operating Expenses	(150,932,904)	(95,084,754)	59%	(596,103,737)	(309,206,690)	93%	(39,211,296)	(22,988,244)	71%	(137,274,608)	(75,393,436)	82%
Gross Profit	288,800,920	153,880,010	88%	1,102,237,780	558,110,005	97%	273,130,683	139,621,984	96%	1,005,181,348	505,278,477	99%
Marketing Expenses	(12,011,450)	(2,903,583)	314%	(31,653,317)	(37,724,757)	-16%	(10,199,582)	(2,198,611)	364%	(25,262,028)	(31,820,106)	-21%
Administration Expenses	(141,383,577)	(92,163,294)	53%	(521,421,496)	(341,284,537)	53%	(122,282,381)	(73,979,023)	65%	(442,536,230)	(267,807,880)	65%
Finance Expenses	(90,544,915)	(36,860,898)	146%	(273,183,135)	(123,087,055)	122%	(73,211,068)	(11,598,805)	531%	(209,639,679)	(59,333,758)	253%
Profit Before Taxation	44,860,978	21,952,235	104%	275,979,832	56,013,656	393%	67,437,652	51,845,545	30%	327,743,411	146,316,733	124%
Taxation	(22,928,647)	(12,301,315)	86%	(110,683,864)	(36,917,534)	200%	(22,928,647)	(12,301,315)	86%	(110,683,864)	(36,511,778)	203%
Profit After Taxation	21,932,331	9,650,920	127%	165,295,968	19,096,122	766%	44,509,005	39,544,230	13%	217,059,547	109,804,955	98%
Other Comprehensive Income/(Loss)	-	124,030,270		-	124,030,270		-	(4,444,362)		-	(4,444,362)	)
Profit for the Period	21,932,331	133,681,190	-84%	165,295,968	143,126,392	15%	44,509,005	35,099,868	27%	217,059,547	105,360,593	106%
Basic Earnings Per Share	0.12	0.05		0.91	0.10		0.24	0.22		1.19	0.60	

figures in brackets indicate deductions.

## CEYLON TEA BROKERS PLC Statement of Financial Position

*	GROUP		COMPANY			
	<u>Unaudited</u> 31.03.2023	Audited 31.03.2022	<u>Unaudited</u> 31.03.2023	Audited 31.03.2022		
As at	Rs.	Rs.	Rs.	Rs.		
		9		A .		
ASSETS				- 1		
Non-Current Assets	881,086,854	922,447,846	11,113,847	9,758,683		
Property, Plant & Equipment	174,801,015	219,964,231	4,811,908	24,059,578		
Right of Use Assets	62,585,596	72,667,410	2,450,624	4,220,085		
Intangible Assets Deferred Tax	-	-	14,561,932	14,561,932		
Loans & Advances to Tea Suppliers	28,778,853	34,592,759	28,778,853	34,592,759		
Refundable Deposit on Lease Premises	4,964,230	4,472,279	4,964,230	4,472,279		
Refundable Deposit of Lease Flemises	1,152,216,548	1,254,144,525	66,681,394	91,665,316		
	1,102,210,0					
Investment in Logicare (Pvt) Ltd	-	-	633,000,000	633,000,000		
Current Assets		041 042 447	692 615 424	763,465,364		
Trade and Other Receivables	814,130,849	861,953,667	683,615,424	724,903,358		
Loans & Advances to Tea Suppliers	1,316,084,157	724,903,358	1,316,084,157	63,781,601		
Cash and Cash Equivalents	71,395,884	67,854,077	64,157,125	1,552,150,323		
	2,201,610,890	1,654,711,102	2,063,856,707	1,332,130,323		
Total Assets	3,353,827,438	2,908,855,627	2,763,538,101	2,276,815,639		
EQUITY AND LIABILITIES						
Capital and Reserves						
Stated Capital	333,200,000	333,200,000	333,200,000	333,200,000		
Reserves	147,023,047	47,391,079	493,199,567	341,804,020		
Revaluation Reserve	129,759,524	129,759,524		-		
Total Equity	609,982,571	510,350,603	826,399,567	675,004,020		
Non-Current Liabilities	10					
Deferred Tax Liability	26,414,761	26,414,761	217.956.929	345,890,742		
Interest Bearing Borrowings	896,317,404	977,514,966	317,856,828	5,804,377		
Lease Payable	7,895,706	15,487,821	40.865.040	35,445,540		
Retirement Benefit Obligations	49,760,306	43,520,681	40,865,040	387,140,659		
Current Liabilities	980,388,177	1,062,938,229	358,721,867	387,140,033		
			539,128,049	618,166,672		
Trade and Other Payables	604,186,946	653,455,741	644,700,581	496,775,949		
Interest Bearing Borrowings	732,864,229	556,658,318		21,752,648		
Lease Payable	7,592,112	42,242,071	5,804,376 81,704,194	13,470,268		
Tax Payable	81,704,194	13,470,268	307,079,465	64,505,422		
Bank Overdrafts	337,109,210	69,740,397	1,578,416,666	1,214,670,960		
	1,763,456,691	1,335,566,795				
Total Liabilities	2,743,844,867	2,398,505,024	1,937,138,533	1,601,811,619		
<b>Total Equity and Liabilities</b>	3,353,827,438	2,908,855,627	2,763,538,101	2,276,815,639		
Net Asset Value Per Share	3.34	2.80	4.53	3.70		

I certify that the above financial statements have been prepared in compliance with the requirements of Companies Act No 7 of 2007

Financial Controller

The Board of Directors are responsible for the preparation and presentation of these Financial Statements.

Signed for and on behalf of the board by:

Director

24th May 2023 Colombo

### CEYLON TEA BROKERS PLC Statement of Changes in Equity For the Year Ended 31st March

	Stated Capital	Revaluation Reserve	Retained Earnings	Total
GROUP	Rs.	Rs.	Rs.	Rs.
Balance as at 01.04.2021	333,200,000	-	97,824,452	431,024,452
Profit for the period ended 31.03.2022	-	-	19,096,122	19,096,122
Other Comprehensive Income	-	129,759,524	(5,729,254)	124,030,270
Gain on Unpresented Cheques Payable	-	-	39,759	39,759
Dividend Paid		-	(63,840,000)	(63,840,000)
Balance as at 31.03.2022	333,200,000	129,759,524	47,391,079	510,350,603
Balance as at 01.04.2022	333,200,000	129,759,524	47,391,079	510,350,603
Profit for the period ended 31.03.2023	-	,,,,,,,	165,295,968	165,295,968
Dividend Paid	_		(65,664,000)	(65,664,000)
Balance as at 31.03.2023	333,200,000	129,759,524	147,023,047	609,982,571
		Stated	Retained	Total
		Capital	Earnings	
<u>COMPANY</u>		Rs.	Rs.	Rs.
Balance as at 01.04.2021		333,200,000	300,243,668	633,443,668
Profit for the period ended 31.03.2022		-	109,804,955	109,804,955
Other Comprehensive Income		-	(4,444,362)	(4,444,362)
Gain on Unpresented Cheques Payable		-	39,759	39,759
Dividend Paid	_	-	(63,840,000)	(63,840,000)
Balance as at 31.03.2022		333,200,000	341,804,020	675,004,020
D 1 401042022		222 200 000	241 004 020	675 004 020
Balance as at 01.04.2022		333,200,000	341,804,020	675,004,020
Profit for the period ended 31.03.2023		-	217,059,547	217,059,547
Dividend Paid		-	(65,664,000)	(65,664,000)
Balance as at 31.03.2023		333,200,000	493,199,567	826,399,567

figures in brackets indicate deductions.

# CEYLON TEA BROKERS PLC Statement of Cash Flows For the Period Ended 31st March

	GROUP		COMPANY		
	31.03.2023   31.03.2022		31.03.2023	31.03.2022	
	Rs.	Rs.	Rs.	Rs.	
Cash Flow From Operating Activities					
Profit Before Taxation	275,979,832	56,013,656	327,743,411	146,316,733	
Adjustments for ;					
Depreciation/Amortisation	109,073,927	90,013,009	25,850,356	24,856,558	
Interest /Investment Income	(54,661,888)	(16,743,318)	(54,703,372)	(16,726,698)	
Interest Expense	330,930,941	139,830,373	266,156,581	76,060,456	
Impairment of Trade Receivable	-	1,452,236	-	-	
Provision for Retirement Benefit Obligation	7,200,000	6,757,970	6,000,000	5,245,603	
Impairment of Loans and Advances given to Tea suppliers	18,000,000	17,744,920	18,000,000	17,744,920	
Disposal (Profit)/Loss on Property,Plant and Equipment	(42,120)	32,652	(42,120)	-	
Operating Profit Before Working Capital Changes	686,480,692	295,101,498	589,004,856	253,497,572	
Increase/Decrease in Working Capital					
(Increase)/ Decrease in Trade and Other Receivables	47 022 010	(212 044 676)	70 940 040	(177, 400, 020)	
` /	47,822,818	(213,044,676)	79,849,940	(177,499,030)	
(Increase)/Decrease in Loans to Tea Suppliers	(603,366,893)	37,225,382	(603,366,893)	37,225,382	
Increase/(Decrease) in Trade and Other Payables	(49,268,795)	146,527,203	(79,038,623)	159,863,997	
Increase/(Decrease) in Related Party Payable	01 ((7.022	265 000 407	(12.550.520)	(51,272)	
Cash Generated/(Used in) from Operating Activities	81,667,822	265,809,407	(13,550,720)	273,036,649	
Tax Paid	(42,449,937)	(45,586,132)	(42,449,937)	(45,586,132)	
Gratuity Paid	(960,375)	(451,625)	(580,500)	(451,625)	
Net Cash Generated from/(Used in) Operating Activities	38,257,510	219,771,650	(56,581,157)	226,998,892	
Cash Flow From Investing Activities					
Interest /Investment Income Received	54,169,937	16,300,119	54,211,421	16,283,499	
Proceeds from sale of Assets	42,120	1,657,834	42,120	528,203	
Investment in Subsidiary	-	-	-	(200,000,000)	
Acquisition of Intangible Assets	-	(2,754,571)	-	(2,754,571)	
Purchase of Property, Plant & Equipment	(12,467,906)	(98,869,930)	(6,188,390)	(2,571,891)	
Net cash flow from ( Used in) Investing Activities	41,744,151	(83,666,548)	48,065,151	(188,514,760)	
Cash Flow From Financing Activities					
Interest Paid	(327,796,507)	(162,394,176)	(264,343,051)	(98,625,341)	
Dividend Paid	(65,664,000)	(63,840,000)	(65,664,000)	(63,840,000)	
Settlement of lease liabilities	(45,376,508)	(39,792,231)	(23,566,180)	(24,197,535)	
Movement in Interest Bearing Borrowings					
Loan repayment made during the period	(2,229,991,654)	(3,248,217,980)	(2,170,109,282)	(2,497,105,852)	
Loan obtained during the period	2,325,000,000	3,355,284,058	2,290,000,000	2,586,784,058	
Net cash flow from Financing Activities	(343,828,669)	(158,960,329)	(233,682,513)	(96,984,670)	
Net Increase/(Decrease) in Cash and Cash Equivalents	(263,827,008)	(22,855,228)	(242,198,519)	(58,500,538)	
Cash and Cash Equivalents at the Beginning of the Period	(1,886,321)	20,968,907	(723,821)	57,776,717	
Cash and Cash Equivalents at the End of the Period	(265,713,329)	(1,886,321)	(242,922,340)	(723,821)	
figures in brackets indicate deductions.					

Notes to the Financial Statements:

- 1. Figures for the period ended as at 31st March 2023 are unaudited.
- 2. The Company is required to prepare Interim Financial Statements in accordance with LKAS 34 Interim Financial Reporting issued by the Institute of Chartered Accountants of Sri Lanka.

### 3. Significant Accounting Policies

- -The same accounting policies and methods of computation are followed in the interim financial statements as compared with audited annual financial statements as at 31st March 2022.
- -Staff loans granted have been recognised at fair value at the time of granting and resultant adjustments were accounted as prepaid staff cost and amortised over the tenure of the loan on a straight line basis. Interest income was recognised using effective interest rate method.
- -Loans granted to customers were recognised at fair value plus directly attributable transaction costs and fee income, initially. Subsequent measurement of loans were recognised at amortised cost using effective interest rate.
- -Storage & Storage Related Income were recognised on accrual basis for the period of service provided by the group instead of the date of auction.
- 4. The nature of related party transactions in the current period is similar to those reported in the Audited Financial Statements 2021/2022.
- 5. There were no significant events that occurred subsequent to the end of the interim period which require disclosure or adjustments in the interim financial statements.
- 6. There were no contingent liabilities identified in the foreseeable future which require disclosure in the financial
- 7. To facilitate comparison and where relevant, balances pertaining to the previous period have been reclassified.
- Ceylon Tea Brokers Group consists of Logicare (Pvt) Ltd which is a fully owned subsidiary of Ceylon Tea Brokers PLC.

Tea handling operations were transferred back to Ceylon Tea Brokers PLC from Logicare (Pvt) Ltd w.e.f 1st April 2021. The relevant income and expenses were recognized accordingly.

Logicare (Pvt) Ltd has commenced it's commercial operations during the Quarter ended 30th June 2019.

Logicare (Pvt) Ltd has entered into a 39 year lease agreement commencing 29/07/2016 with the Sri Lanka Land Reclamation and Development Corporation to lease a land in Muthurajawela.

Notes to the Financial Statements:

#### 9. SEGMENTAL INFORMATION

As at 31st March 2023

The group has the following two strategic business segments, which are its reportable segments. These two segments offer different services to the customers and separate financial information are available. These two segments are managed separately because they require different technology and marketing strategy.

Information related to each reportable segment is set out below. Segment profit (loss) before tax is used to measure performance. The management believes that this information is the most relevant in evaluating the results of the respective segments relative to other entities that operate in the same industries.

	Segments			
	Tea Broking	Warehousing	Total	
	2022/23	2022/23	2022/23	
Segment Revenue				
External Sales	1,142,455,956	555,885,561	1,698,341,517	
Total Segment Revenue	1,142,455,956	555,885,561	1,698,341,517	
Segment Profit/ (Loss) Before Tax	327,743,411	(51,763,579)	275,979,832	
Depreciation and Amortization	25,850,356	83,223,571	109,073,927	
Interest Expense	266,156,581	64,774,360	330,930,941	
Segmental Assets	2,130,538,101	1,179,755,983	3,310,294,084	
Unallocated Assets			43,533,355	
Total Segmental Asset		_	3,353,827,436	
		_		
Segmental Liabilities	1,937,138,533	806,706,336	2,743,844,869	

10. Market prices recorded during the period ended 31st March 2023

2022/23 -4th Quarter

Highest Rs. 4.70 Date: 01.03.2023 Lowest Rs. 3.90 Date: 15.03.2023 Closing Rs. 4.10

- $11. \ The \ float \ adjusted \ market \ capitalization \ as \ at \ 31st \ March \ 2023 \ \ Rs. \ 115, 341, 269.70$
- 12. Precentage of public holding as at 31st March 2023 was 15.423% comprising 2,745 shareholders.
- 13. The float adjusted market capitalization of the company falls under option 2 of Rule 7.13.1 (b) of the Listing rules of the Colombo Stock Exchange and the company has complied with the minimum public holding requirement applicable under the said option.
- 14. Directors' holding in shares as at 31st March 2023

Director's Name	Shareholding (No. of Shares)	%	
Mr. R J N De Mel (Chairman)	80,000	0.04%	
Mr. W A T Fernando (Managing Director)	48,837,837	26.78%	
Mr. D.G.W De Silva (Director/Chief Executive Officer)	-	-	
Mr. K A D Fernando (Director/Chief Operating Officer)	-	-	
Mr. C P R Perera	3,500,000	1.92%	
Ms. N T M S Cooray	10,908,751	5.98%	
Mr. K H S Deshapriya	-	-	
Mr. B R L Fernando	22,640	0.012%	
Ms. H M S Perera	1,390,492	0.76%	
Mr. Dhayan H Madawala	3,425	0.002%	
Mr. Z Mohamed	-	-	
Mr. H T D Nonis	10,000	0.005%	

## 15.30 major shareholders as at 31st March 2023

Shareholder's Name	As At 31st March 2023		
Shareholder 8 Name	No. of Shares	%	
1 ASHTHI HOLDINGS (PRIVATE) LIMITED	55,434,267	30.392%	
2 MR.W A T FERNANDO	48,837,837	26.775%	
3 JETWING TRAVELS (PVT) LTD	34,080,571	18.685%	
4 MISS N T M S COORAY	10,908,751	5.981%	
5 MR C P R PERERA & MRS D. PERERA	3,500,000	1.919%	
6 MR A.D. EDUSSURIYA	2,000,000	1.096%	
7 HATTON NATIONAL BANK PLC/KANDAIAH KANAPATHIPILLAI SHUJEEVAN	1,850,523	1.015%	
8 MS H.M.S. PERERA	1,390,492	0.762%	
9 MR W.D.N.H. PERERA	1,222,981	0.670%	
10 MR P.G. PIYASIRI	957,447	0.525%	
11 PEOPLE'S LEASING & FINANCE PLC/MR.M.I.SAMSUDEEN	709,914	0.389%	
12 DR A.R. MOHAMED	604,840	0.332%	
13 MR K.S.M. RODRIGO	600,000	0.329%	
14 MR Y.L. NANDASENA	530,697	0.291%	
15 ASSETLINE LEASING COMPANY LTD/D.B.N. SAMARATUNGA	504,755	0.277%	
16 MASKELIYA TEA EXPORTS PVT LTD	471,691	0.259%	
17 MR H.R.A. TISSERA	388,145	0.213%	
18 MR M.H.A. KAMIL	342,062	0.188%	
19 MR H.M. WIJERATHNA	305,000	0.167%	
20 DIALOG FINANCE PLC/A.S.M.SHIYAM	300,000	0.164%	
21 MR V. SIVAKUMAR	254,605	0.140%	
22 SINDBAD (PRIVATE) LIMITED	250,000	0.137%	
23 DR A.A.M. DHARMADASA	235,457	0.129%	
24 CITIZENS DEVELOPMENT BUSINESS FINANCE PLC/A.M.A.P.K. DISSANAYAKE	225,882	0.124%	
25 PEOPLE'S LEASING & FINANCE PLC/DR.H.S.D.SOYSA & MRS.G.SOYSA	210,400	0.115%	
26 MR R.V.D. PIYATHILAKE & MR R.V.D.C.G. RAJAPAKSE	210,020	0.115%	
27 MR N.A. WITHANA	208,000	0.114%	
28 PEOPLE'S LEASING & FINANCE PLC/MR. A.S.C.N. SILVA	200,000	0.110%	
29 MR M. DAYANANDA	200,000	0.110%	
30 MR W.A.S. CHATHUMADHURA	200,000	0.110%	
	167,134,337	91.631%	
Others	15,265,663	8.369%	
<u>.</u>	182,400,000	100.00%	