



**Ceylon Tea  
Brokers**

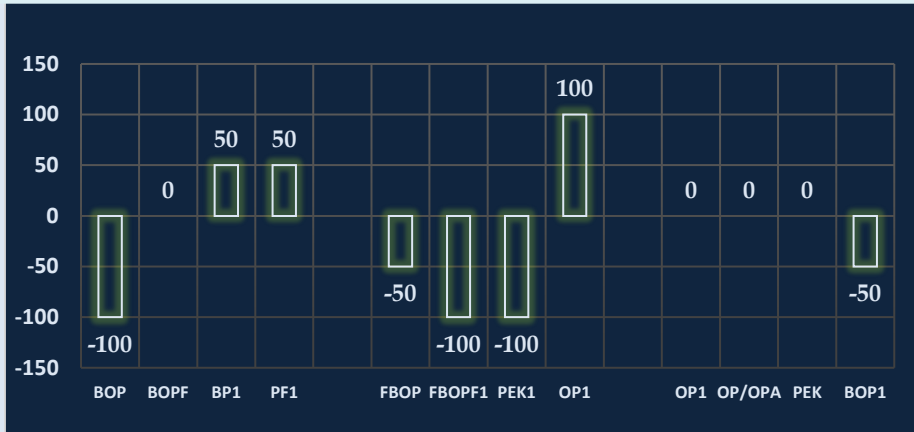


# MARKET SNAPSHOT

**SALE NO. 12 OF 21ST / 22ND MARCH 2023**

CEYLON TEA BROKERS PLC  
Level 7, Millenium House, No.46/58, Nawam Mawatha, Colombo 2  
Tel: 011-460777 Fax: 011-4607788  
Email: [general@ceylontebrokers.com](mailto:general@ceylontebrokers.com)  
Web: [www.ceylontebrokers.com](http://www.ceylontebrokers.com)

All-round met with fair demand.



EX-ESTATE      MEDIUM      LOW GROWN

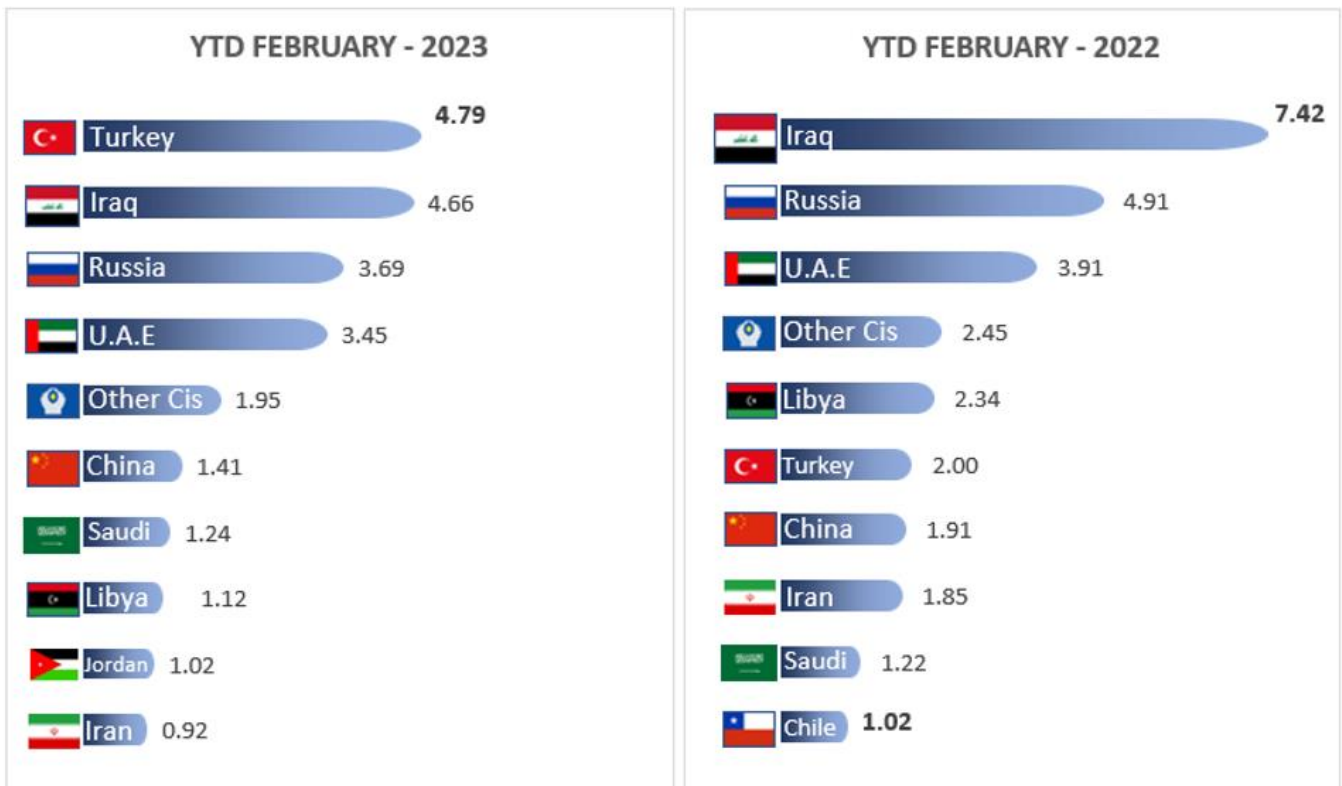
Currency - 22nd March  
LKR/USD 312.62

March (03rd Sale)  
National Average  
Rs. 1,261.68  
USD 3.73

Elevation Average

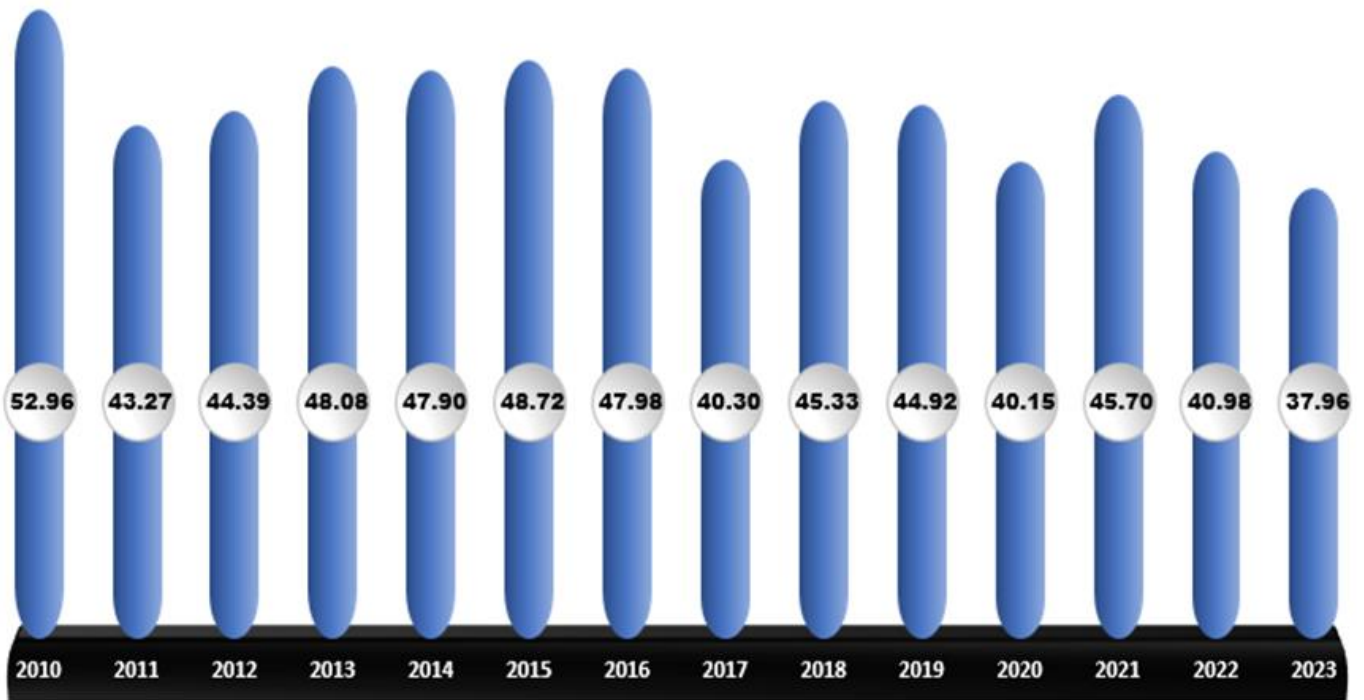
ELV	RS	USD
High	1,312.90	\$3.89
Medium	1,109.18	\$3.28
Low	1,279.36	\$3.79

TOP 10 COUNTRY WISE SRI LANKAN TEA EXPORT QUANTITY (MN KG)  
YTD FEBRUARY - 2023 VS 2022



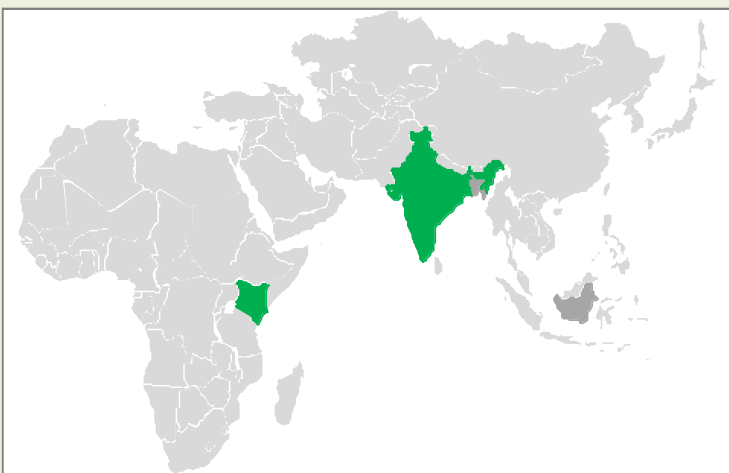
Source: SL Customs - Statistical Division

**YEARLY SRI LANKAN TEA PRODUCTION QUANTITY (IN MN KG)  
YTD FEBRUARY 2010 - 2023**



Source: SLTB

**MARKET MOVEMENT AT INTERNATIONAL AUCTION CENTERS THIS WEEK**



India



Kenya



Bangladesh & Indonesia market report details were not available at the time of printing this publication.

## COMMENTS

Sale	Ex-Estate		Low Grown (Leafy/Tippy)		Total	
	Qty	Demand	Qty	Demand	Qty	Demand
12	0.74 MKGs	Fair	2.1 Mkgs	Fair	5.2 Mkgs	Fair

WESTERN				
	SELECT BEST	BEST	BELOW BEST	PLAINER
BOP	Firm	↓ 100/-	↓ 50/-	↓ 100/-
BOPF	Firm	↓ 50/-	Firm	Firm

	NUWARA ELIYA	UDA PUSSELLAWA	UVA
BOP	Irregular	↓ 50/-	↓ 100/-
BOPF	N/A	Firm	↑ 50/-

	HIGH	MEDIUM	LOW
BP1	N/A	↑ 50/-	↑ 50/-
PF1	↑ 20/-	↑ 50/-	↑ 50/-

HIGH & MEDIUM				
	SELECT BEST	BEST	BELOW BEST	OTHERS
BOP1	↓ 50/-	Firm	Firm	Firm
OP1	↑ 50/-	↑ 100/-	↑ 100/-	↑ 50/-
FBOP	↑ 50/-	Firm	↓ 50/-	↓ 50/-
FBOPF1	↓ 50/-	↓ 50/-	↓ 50/-	↓ 50/-
PEK	↓ 50/-	↓ 50/-	↓ 50/-	↓ 50/-
PEK1	↓ 50/-	↓ 100/-	↓ 100/-	↓ 50/-
OP/OPA	↓ 50/-	Firm	Firm	Firm

LEAFY / SEMI LEAFY				
	SELECT BEST	BEST	BELOW BEST	OTHERS
OP1	↑ 50/-	↑ 40/-	Firm	Firm
BOP1	↓ 50/-	↓ 50/-	↓ 50/-	↓ 50/-
OP/OPA	Firm			
PEK	Firm			
PEK1	Firm			

SMALL LEAF / TIPPY				
FBOP	↓ 40/-	↓ 20/-	↓ 10/-	↓ 30/-
FBOP1	↓ 20/-	Firm	↓ 40/-	↓ 20/-
FBOPF1	Firm	↓ 20/-	↓ 10/-	↓ 10/-

PREMIUM FLOWERY		
	FBOPFEXSP	FBOPFSP
Select Best	↑ 500-1000/-	↓ 200-500/-
Best	↑ 200-500/-	↓ 200-300/-
Below Best	↑ 100-300/-	Firm
Others	↑ 100-200/-	Firm



**Crude Oil**  
As at 22nd March 2023 – USD 74.95



**Mombasa Auction**  
Demand: Fairly good but irregular demand

**Sri Lanka Tea Production for the month of February 2023** amounted to 18.72 Mn/Kg, vis-à-vis 18.16 Mn/Kg in 2022. (+0.55 Mn/Kg). Cumulative crop to end April 2023 was 37.97 Mn/Kg, compared with 40.98 Mn/Kg in 2022. (-3.02 Mn/Kg)

Elevation wise analysis shows that for the month of February 2023 High Grown shows a decrease (-0.05 Mn/Kgs) whilst Medium & Low Growns show an increase of +0.25 Mn/Kg and +0.35 Mn/Kg respectively when compared to the same month last year.

CTC's recorded 1.61 Mn/Kg for the month of February 2023 vis-à-vis 1.71 Mn/Kg last year. (-0.09Mn/Kg)

(Please refer Page No.15 for more details)

## CURRENCY BOARD – AS AT 22ND MARCH 2023

	United States Dollars (USD)		European Community Euro (EUR)		United Kingdom pounds (GBP)	
	Corresponding		Corresponding		Corresponding	
	2023	2022	2023	2022	2023	2022
<b>Sri Lankan Rupee</b>	312.62	272.07	336.08	302.67	381.40	359.09

(Courtesy - Central Bank of Sri Lanka)

<b>Indian Rupee</b>	82.64	75.97	88.82	83.84	101.12	99.99
<b>Kenyan Shilling</b>	129.47	113.45	139.14	125.21	158.41	149.33
<b>Bangladesh Taka</b>	105.02	84.44	112.87	93.19	128.50	111.14
<b>Indonesian Rupiah</b>	15,312.80	14,320.60	16,457.30	15,805.40	18,735.90	18,850.60
<b>Malawi Kwacha</b>	1,023.53	806.71	1,100.03	890.35	1,252.33	1,061.89
<b>Vietnam Dong</b>	23,568.80	22,857.20	25,330.40	25,227.00	28,837.50	30,087.50

(Courtesy - Oanda Corporation)

### SRI LANKA RUPEE AGAINST US DOLLAR

TIME PERIOD 16/03/2023 TO 22/03/2023 (SPOT / BUYING RATE)

<b>16/03/2023</b>	329.03	<b>20/03/2023</b>	331.72	<b>22/03/2023</b>	312.62
<b>17/03/2023</b>	332.20	<b>21/03/2023</b>	316.85		

(Courtesy - Central bank of Sri Lanka)

### QUANTITY SOLD DURING THE PERIOD 13TH - 18TH MARCH 2023

	2023		2022	
	WEEKLY	TODATE	WEEKLY	TODATE
<b>PRIVATE SALES</b>	99,837.10	1,073,015.20	91,126.00	981,743.00
<b>PUBLIC AUCTION</b>	4,605,322.00	49,033,133.50	4,948,117.00	55,433,725.00
<b>FORWARD CONTRACTS</b>	11,160.00	673,408.00	56,000.00	555,800.00
<b>DIRECT SALES</b>	-	-	-	-
<b>TOTAL</b>	4,716,319.10	50,779,556.70	5,095,243.00	56,971,268.00
<b>BMF EXCLUDED FROM PRIVATE SALE</b>	57,242.00	562,873.00	212,497.00	1,790,284.00

TEA  
TECH  
TIPS



*Remove surface moisture from wet leaf as soon as spread in the trough.*

## CROP AND WEATHER (FOR THE PERIOD 13TH - 19TH MARCH 2023)

The Western planting districts experienced clear mornings followed by showers whilst the Nuwara Eliya's reported bright mornings followed by occasional evening showers. The Department of Meteorology forecasts morning showers in the Western Region and heavy showers in Nuwara Eliya.

Uva/Udapussellawa's reported sunny mornings with occasional evening showers. Heavy showers are expected in Uva.

The Low grown districts experienced bright morning followed by occasional evening showers. Morning showers are to be expected in Ruhuna and heavy showers are expected in Sabaragamuwa.

All regions maintained their crop intakes except for the Nuwara Eliya's which recorded a slight increase.

## WEATHER FORECAST (FOR THE PERIOD 23RD TO 29TH MARCH 2023)

	Thu (23/03)	Fri (24/03)	Sat (25/03)	Sun (26/03)	Mon (27/03)	Tue (28/03)	Wed (29/03)
<b>Galle</b>	32°/24°C 	32°/25°C 	32°/24°C 	32°/25°C 	32°/24°C 	32°/24°C 	33°/24°C 
<b>Matara</b>	32°/23°C 	33°/23°C 	32°/23°C 	32°/23°C 	33°/23°C 	33°/23°C 	33°/24°C 
<b>Ratnapura</b>	33°/21°C 	33°/21°C 	34°/20°C 	34°/20°C 	36°/20°C 	35°/20°C 	35°/20°C 
<b>Hatton/ Talawakelle</b>	28°/16°C 	28°/14°C 	29°/16°C 	29°/15°C 	30°/15°C 	30°/15°C 	29°/15°C 

## ORDER OF SALE THIS WEEK

EX EST	H/M-OFF GR & DUST	LEAFY/ SEMI LEAFY/ TIPPY/PREM & BOP1A
MB	<b>Ceylon Tea Brokers PLC</b>	Bartleet Produce Marketing (Pvt) Ltd
AS	Lanka Commodity Brokers	Mercantile Produce Brokers (Pvt) Ltd
BA	Bartleet Produce Marketing (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd
FW	Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC
ES	Mercantile Produce Brokers (Pvt) Ltd	Eastern Brokers Ltd
<b>CTB</b>	Asia Siyaka Commodities PLC	<b>Ceylon Tea Brokers PLC</b>
LC	John Keells PLC	John Keells PLC
JK	Eastern Brokers Ltd	Lanka Commodity Brokers

CATALOGUE	LOTS	QTY (KGS)
EX-ESTATE	724	736,512
HIGH AND MEDIUM	1,437	660,279
LOW GROWN (LEAFY)	1,853	683,788
LOW GROWN (SEMI LEAFY)	1,424	620,918
LOW GROWN (TIPPY)	1,842	890,343
OFF GRADES + BOP1A	2,085	1,040,431
DUSTS	556	518,127
PREMIUM FLOWERY	247	46,126
<b>TOTAL</b>	<b>10,168</b>	<b>5,196,524</b>

## HIGH GROWN TEAS

**BOP** Best Western's eased by Rs.100/- per kg. Below best declined by Rs.50/- per kg. Plainer types were lower by Rs.50-100/- per kg. Nuwara Eliya's were irregularly easier. Uda Pussellawa's were barely steady. Uva's declined up to Rs.100/- per kg towards the end.

**BOPF** Best Western's easier by Rs.50/- per kg. Below best and plainer types were mostly firm. Nuwara Eliya's had hardly any offerings. Uda Pussellawa's were firm to marginally dearer. Uva's were firm to Rs.50/- per kg dearer.

## MEDIUM GROWN TEAS

**BOP1/OP1** **BOP1** – Select best easier by Rs. 50/- per kg whilst the others held firm.  
**OP1** – Select best dearer by Rs. 50/- per kg. Best and below best gained by Rs. 100/- per kg whilst others appreciated by Rs. 50/- per kg.

**OP/OPA** Select best lower by Rs. 50/- per kg whilst the others held firm.

**PEKOE/PEKOE1** **PEK-** In general, shed by Rs. 50/- per kg.  
**PEK1-** Select best lower by Rs. 50/- per kg whilst the best and the below best declined by Rs. 100/- per kg. Others lower by Rs. 50/- per kg.

**FBOP/FBOPF1** **FBOP** – Select best gained by Rs. 50/- per kg. Best held firm. Below best and others declined by Rs. 50/- per kg.  
**FBOPF1** – In general, easier by Rs. 50/- per kg.

## CTC

**HIGH GROWN** **BP1** – Hardly any offerings.  
**PF1** – Appreciated by Rs.20/- per kg.

**MEDIUM GROWN** **BP1** – Dearer by Rs.50/- per kg.  
**PF1** – Gained by Rs.50/- per kg.

**LOW GROWN** **BP1** – Gained by Rs.50/- per kg.  
**PF1** – Gained by Rs.50/- per kg.

QUOTATIONS-HIGH GROWNS	BOP		BOPF	
BEST WESTERNS	1500	2050	1500	1900
BELOW BEST WESTERNS	1300	1480	1340	1480
PLAINER WESTERNS	1180	1280	1280	1320
NUWARA ELIYAS	1200	1700	1460	
UDAPUSSELLAWAS	1040	1200	1180	1440
BEST UVAS	1300	1320	1400	1460
OTHER UVAS	980	1200	1260	1360
GOOD MEDIUMS	1300	2000	N/A	
POOR MEDIUMS	940	1280	940	1100
QUOTATIONS – UNORTHODOX	BP1		PF1	
(CTC) CTC (High & Medium)	850	1220	1020	1360
CTC (Low)	1360	1750	1200	1650

## LOW GROWN

<b>BOP1</b>	A few select best were firm to dearer, whilst best and below best declined. Poorer sorts were firm.
<b>OP1</b>	Select best were firm to dearer, Best and below best firm to lower whilst poorer sorts maintained.
<b>OP</b>	Well-made varieties were firm to dearer whilst best and below best maintained. Poorer types gained.
<b>OPA</b>	Select best were firm to dearer. Best and below best maintained. Teas at the lower end were firm.
<b>PEKOE/PEKOE1</b>	Select best teas together with full range of bold PEK's firm to lower. Cleaner below best and the rest were irregular.
<b>FBOP/FBOP1</b>	Select best and best were dearer whilst others had a lower market.
<b>BOP</b>	In general, firm market.
<b>BOPF</b>	All-round lower market.
<b>FBOPF/FBOPF1</b>	Select best and best FBOPF1's met with all-round firm to dearer market whilst FBOPF had a lower market at times were unsellable.

QUOTATIONS	SELECT BEST	BEST	BELOW BEST	OTHER
BOP1	2,200-3,450	1,700-2,100	1,300-1,400	800-1,100
OP1	2,700-3,450	2,000-2,300	1,600-1,800	800-1,400
OP	1,750-2,050	1,600-1,700	1,400-1,550	800-1,300
OPA	1,750-2,100	1,600-1,700	1,300-1,550	800-1,300
PEKOE	1,900-2350	1,750-1,800	1,500-1,700	800-1,200
PEKOE1	1,950-2350	1,750-1,850	1,500-1,700	800-1,200
FBOP1	1,300- 2,350	900-1200	700-850	Below 650
FBOP	1,500-2,900	1200-1400	900-1100	Below 850
BOP	1,400-2,500	1100-1300	900-1000	Below 880
BOPF	1,200-2,250	1000-1150	850-950	Below 800
FBOPF1	1,400-1,750	1000-1300	900-980	Below 870
FBOPF	1,000-1,650	820-900	800-880	Below 780
FFSP/FFEXSP/FFEXSP1	3000-5,950	1200-2000	980-1000	Below 960



## OFF GRADES

**FGS/FGS1** High grown varieties gained by Rs.20-40/- per kg and more towards the closure. Medium and low grown advanced by Rs. 20-30/- per kg. CTCs increased by Rs. 20-40/- per kg.

**BM/BP** **BM** – Best were dearer Rs. 20-30/- per kg and more towards the closure. Below best and bottom followed a similar trend.

**BP** – Gained by Rs. 20-40/- per kg

**BOP1A** Best varieties maintained. Below Best varieties were dearer by Rs. 40-50/- per kg, whilst the teas at the lower end appreciated by Rs. 20-40/- per kg.

	HIGH		MEDIUM		LOW	
<b>FNGS</b>	700	1420	660	1100	640	1200
<b>P.FGS (CTC)</b>	1060		820	940	780	1340
<b>BP</b>	710	1200	680	1180	730	1300
<b>BM</b>	690	890	710	860	600	1260
<b>BOP1A</b>	790	980	770	1180	760	1650

## DUST

**DUST1** Best and below best were firm on last. CTC's gained by Rs. 40-50/- per kg. Best and below best Low grown appreciated by Rs. 40-60/- per kg.

**DUST** Clean secondaries and low grown dearer by Rs. 50-60/- per kg.

	HIGH		MEDIUM		LOW	
<b>PRIMARY DUSTS</b>	1500	2000	950	1500	900	1200
<b>SECONDARY DUSTS</b>	1160	1480	750	900	700	880
<b>PDUST (CTC)</b>	1180	1320	1120	1460	950	1120

## TOP PRICES - SALE NO. 12 OF 21ST / 22ND MARCH 2023

WESTERN MEDIUM			
Nayapane	BOP	2,000.00	
Nayapane	BOPSp	1,800.00	
Uplands	BOPF/BOPFSp	1,240.00	
Nayapane	BOP1	1,700.00	
Dartry Valley	FBOP/FBOP1	1,850.00	
Harangalla	FBOP/FBOP1	1,850.00	
Dartry Valley	FBOPF/FBOPF1	1,600.00	
Dartry Valley	OP/OPA	1,650.00	
Craighead	OP1	1,950.00	
Uplands	PEK/PEK1	2,050.00	
Dartry Valley	PEK/PEK1	2,050.00	

WESTERN HIGH			
Somerset	BOP	2,050.00	
Holyrood	BOPSp	1,500.00	
Somerset	BOPSp	1,500.00	
Holyrood	BOPF/BOPFSp	1,900.00	
Karagastalawa	BOP1	1,200.00	
<b>Weddemulla</b>	<b>BOP1</b>	<b>1,140.00</b>	<b>@</b>
Venture	FBOP/FBOP1	1,550.00	
Venture	FBOPF/FBOPF1	1,360.00	
<b>Bogahawatte</b>	<b>OP/OPA</b>	<b>1,550.00</b>	<b>@</b>
St Andrews	OP1	1,850.00	
Torrington	PEK	1,750.00	
<b>Weddemulla</b>	<b>PEK1</b>	<b>1,650.00</b>	<b>@</b>

NUWARA ELIYA			
Lovers Leap	BOP	1,700.00	
Lovers Leap	BOPF/BOPFSp	1,460.00	
Court Lodge	FBOP/FBOP1	1,750.00	
Kenmare	OP/OPA	1,360.00	
Lovers Leap	PEK/PEK1	1,900.00	

UDA PUSSELLAWAS			
Kirklees	BOP	1,080.00	
Luckyland	BOPSp	1,200.00	
Luckyland	BOPF/BOPFSp	1,440.00	
Delmar	BOP1	1,700.00	
Blairlomond	FBOP/FBOP1	1,700.00	
Gordon	FBOPF/FBOPF1	1,240.00	
Delmar	FBOPF/FBOPF1	1,240.00	
<b>Alma</b>	<b>OP/OPA</b>	<b>1,550.00</b>	<b>@</b>
<b>Alma</b>	<b>OP1</b>	<b>1,600.00</b>	<b>@</b>
<b>Alma</b>	<b>PEK/PEK1</b>	<b>1,900.00</b>	<b>@</b>

UVA MEDIUM			
Halpewatte Uva	BOP	1,400.00	
Sarnia Plaiderie	BOPSp	1,200.00	
El Teb	BOPF/BOPFSp	1,460.00	
Demodera 'S'	BOP1	2,000.00	
Halpewatta Uva	FBOP/FBOP1	1,900.00	
Tinioya	FBOPF/FBOPF1	1,380.00	
Demodera 'S'	OP/OPA	1,650.00	
Telbedde	OP1	1,850.00	
<b>Uva Samovar</b>	<b>PEK/PEK1</b>	<b>1,850.00</b>	<b>@</b>
High Spring	PEK/PEK1	1,850.00	

UVA HIGH			
Pitaratmalie	BOP	1,320.00	
<b>Ranaya</b>	<b>BOPSp</b>	<b>1,180.00</b>	<b>@</b>
Kelliebedde	BOPF/BOPFSp	1,460.00	
Glenanore	BOP1	1,850.00	
Aislaby	FBOP/FBOP1	1,850.00	
<b>Ranaya</b>	<b>FBOP/FBOP1</b>	<b>1,600.00</b>	<b>@</b>
Gonamotawa	FBOP/FBOP1	1,600.00	
Glenanore	FBOPF/FBOPF1	1,400.00	
Craig	OP/OPA	1,550.00	
Glenanore	OP1	1,850.00	
<b>Mount Uva</b>	<b>PEK</b>	<b>1,800.00</b>	<b>@</b>
Craig	PEK	1,800.00	
<b>Ranaya</b>	<b>PEK1</b>	<b>1,850.00</b>	<b>@</b>

UNORTHODOX HIGH			
<b>Ulgedara CTC</b>	<b>PF1</b>	<b>1,340.00</b>	<b>@</b>

UNORTHODOX MEDIUM			
New Peacock CTC	PF1	1,360.00	
<b>Rothschild CTC</b>	<b>PF1</b>	<b>1,340.00</b>	<b>@</b>
New Peacock CTC	PF1	1,340.00	
Delta CTC	BP1	1,220.00	
<b>Aultmore CTC</b>	<b>BPS</b>	<b>940.00</b>	<b>@</b>

UNORTHODOX LOW			
Hingalgoda CTC	PF1	1,650.00	
<b>Kalubowitiyana CTC</b>	<b>PF1</b>	<b>1,400.00</b>	<b>@</b>
Cecilayan CTC	BP1	**1,750.00	
Canora CTC	BPS	800.00	

## TOP PRICES - SALE NO. 12 OF 21ST / 22ND MARCH 2023

LOW GROWN				DUSTS			
Sithaka	BOP1	3,450.00		Strathspey	DUST1	2,000.00	
Pothotuwa	OP1	3,450.00		St. Coombs	DUST1	2,000.00	
<b>Mulatiyana Hills</b>	<b>OP</b>	<b>2,050.00</b>	<b>@</b>	Delta CTC	PD	1,460.00	
<b>Nilgiri</b>	<b>OP</b>	<b>2,000.00</b>	<b>@</b>				
<b>Lickra</b>	<b>OP</b>	<b>1,950.00</b>	<b>@</b>	PREMIUM FLOWERY			
<b>Suwishka</b>	<b>OP</b>	<b>1,950.00</b>	<b>@</b>	<b>Veddagala</b>	<b>FBOPFSp</b>	<b>3,600.00</b>	<b>@</b>
<b>Nilgiri</b>	<b>OPA</b>	<b>2,100.00</b>	<b>@</b>	Brombil	FBOPFExSp	5,950.00	
<b>A C U Super</b>	<b>OPA</b>	<b>2,050.00</b>	<b>@</b>	<b>Nilgiri</b>	<b>FBOPFExSp</b>	<b>4,800.00</b>	<b>@</b>
Win Hills	OPA	2,050.00		Captain Garden	FBOPFExSp1	3,600.00	
<b>Himara</b>	<b>OPA</b>	<b>1,950.00</b>	<b>@</b>	New Panilkanda	FBOPFExSp1	2,800.00	
<b>Lions</b>	<b>OPA</b>	<b>1,950.00</b>	<b>@</b>	Sunrise	FBOPFExSp1	2,800.00	
<b>Suwishka</b>	<b>OPA</b>	<b>1,950.00</b>	<b>@</b>	<b>Sachitha</b>	<b>FBOPFExSp1</b>	<b>2,500.00</b>	<b>@</b>
Liyonta	OPA	1,950.00					
Makandura	OPA	1,950.00		OFF GRADES			
Lumbini	PEK	2,350.00		Gouravilla	FGS/FGS1	1,420.00	
Brombil	PEK	2,350.00		Hingalgoda CTC	PF	1,340.00	
New Mahendra	PEK	2,350.00		Kurunduwatta	BM	1,260.00	
<b>A C U Super</b>	<b>PEK1</b>	<b>2,350.00</b>	<b>@</b>	<b>Talangaha</b>	<b>BM</b>	<b>1,120.00</b>	<b>@</b>
Galatara	PEK1	2,350.00		Gunawardana	BM	1,120.00	
<b>Matuwagalla Super</b>	<b>PEK1</b>	<b>2,300.00</b>	<b>@</b>	Falcon Lanka	BP	1,300.00	
Sisiramba Super	PEK1	2,300.00		Chandrika Estate	BOP1A	1,650.00	
<b>Rajjuruwatta Super</b>	<b>PEK1</b>	<b>2,250.00</b>	<b>@</b>	Aldora	BOP1A	1,650.00	
Brombil	PEK1	2,250.00		<b>Golden Garden</b>	<b>BOP1A</b>	<b>1,550.00</b>	<b>@</b>
Pothotuwa	PEK1	2,250.00		Chandrika Estate	BOP1A	1,550.00	
Dampahala	PEK1	2,250.00		Aldora	BOP1A	1,550.00	
Stream Line	PEK1	2,250.00					
<b>Wathurawila</b>	<b>BOP</b>	<b>2,500.00</b>	<b>@</b>				
<b>Suduwelipothahena Super</b>	<b>BOPSp</b>	<b>1,950.00</b>	<b>@</b>				
Ceciliyan	BOPF	2,250.00					
Golden Garden	BOPFSp	1,480.00					
Stream Line	BOPFSp	1,420.00					
<b>Suduwelipothahena Super</b>	<b>BOPFSp</b>	<b>1,380.00</b>	<b>@</b>				
Mahaliyadda	BOPFSp	1,380.00					
Sithaka	FBOP	2,900.00					
<b>Mulatiyana Hills</b>	<b>FBOP</b>	<b>2,800.00</b>	<b>@</b>				
Sithaka	FBOP1	2,350.00					
<b>Brombil</b>	<b>FBOP1</b>	<b>2,100.00</b>	<b>@</b>				
Ceciliyan	FBOPF	1,650.00					
Hidellana	FBOPF1	1,750.00					
Pothotuwa	FBOPF1	1,700.00					
<b>New J.S.P</b>	<b>FBOPF1</b>	<b>1,650.00</b>	<b>@</b>				
New Mount Carmel	FBOPF1	1,650.00					
Bogoda Group	FBOPF1	1,650.00					
New Galagawa	FBOPF1	1,650.00					
Sithaka	FBOPF1	1,650.00					
Dampahala	FBOPF1	1,650.00					

**FUTURE SALES INFORMATION**  
**SALE NO 13 OF 28TH / 29TH MARCH 2023**

EX-ESTATE	H/M-OFF GR & DUST	LEAFY/ SEMI LEAFY/ TIPPY/PREM & BOP1A
AS	Lanka Commodity Brokers	Mercantile Produce Brokers (Pvt) Ltd
BA	Bartleet Produce Marketing (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd
FW	Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC
ES	Mercantile Produce Brokers (Pvt) Ltd	Eastern Brokers Ltd
<b>CTB</b>	Asia Siyaka Commodities PLC	<b>Ceylon Tea Brokers PLC</b>
LC	John Keells PLC	John Keells PLC
JK	Eastern Brokers Ltd	Lanka Commodity Brokers
MB	<b>Ceylon Tea Brokers PLC</b>	Bartleet Produce Marketing (Pvt) Ltd

**Buyers Prompt: 04.04.2023**

**Sellers Prompt: 06.04.2023**

**AWAITING SALE - CATALOGUE DETAILS**

	SALE OF 28TH / 29TH MAR 2023		SALE OF 03RD / 04TH APRIL 2023	
	LOTS	QTY(KGS)	LOTS	QTY(KGS)
<b>EX-ESTATE</b>	707	742,311.0	721	778,764
<b>HIGH AND MEDIUM</b>	1,550	676,827	1,487	669,387
<b>LOW GROWN (LEAFY)</b>	2,004	726,100	2,014	770,159
<b>LOW GROWN (SEMI LEAFY)</b>	1,468	606,846	1,514	664,457
<b>LOW GROWN (TIPPY)</b>	1,936	918,360	1,750	850,087
<b>OFF GRADES+BOP1A</b>	1,987	979,571	2,186	1,110,820
<b>DUSTS</b>	495	450,386	572	522,657
<b>PREMIUM FLOWERY</b>	348	55,289	214	38,785
<b>TOTAL</b>	<b>10,495</b>	<b>5,155,690</b>	<b>10,458</b>	<b>5,405,116</b>
<b>MAIN SALE &amp; EX ESTATE CLOSED ON</b>	<b>09TH MARCH 2023</b>		<b>16TH MARCH 2023</b>	

**SALE NO.15 – 18TH / 19TH APRIL 2023**

Ex-Estate catalogue and Main Sale catalogues are scheduled to be closed on the 23rd March 2023.

**SALE NO.16 – 25TH / 26TH APRIL 2023**

Ex-Estate catalogue and Main Sale catalogues are scheduled to be closed on the 30th March 2023.

**SALE NO.17 – 02ND / 03RD MAY 2023**

Ex-Estate catalogue and Main Sale catalogues are scheduled to be closed on the 06th April 2023.

## ELEVATION WISE – STATISTICS – COLOMBO AUCTION AVERAGES

Elevation	LAST WEEK	WEEK BEFORE LAST	LAST YEAR	YEAR BEFORE
	(RS)	(RS)	(RS)	(RS)
	Sale- 14.03.2023	Sale- 07.03.2023	Corres 2022	Corres 2021
Uva High	1173.87	1168.34	728.88	596.52
Western High	1370.33	1311.18	732.09	644.88
CTC High	1220.39	1176.59	599.87	550.80
Total High Grown	1319.31	1275.12	731.17	634.12
Uva Medium	1091.40	1133.21	778.80	623.81
Western Medium	1116.21	1101.01	657.64	595.03
CTC Medium	1136.69	1090.40	548.53	533.12
Total Medium Grown	1107.85	1109.89	689.87	602.02
Orthodox Low	1291.96	1316.03	879.46	697.44
CTC Low	1030.33	956.54	547.05	507.26
Total Low Grown	1272.58	1296.98	848.39	685.02
<b>TOTAL</b>	<b>1256.96</b>	<b>1267.07</b>	<b>796.95</b>	<b>661.16</b>

Elevation	LAST WEEK	WEEK BEFORE LAST	LAST YEAR	YEAR BEFORE
	(\$)	(\$)	(\$)	(\$)
	Sale- 14.03.2023	Sale- 07.03.2023	Corres 2022	Corres 2021
Uva High	3.63	3.46	2.89	3.02
Western High	4.24	3.88	2.91	3.27
CTC High	3.78	3.48	2.38	2.79
Total High Grown	4.09	3.78	2.90	3.21
Uva Medium	3.38	3.36	3.09	3.16
Western Medium	3.46	3.26	2.61	3.01
CTC Medium	3.52	3.23	2.18	2.70
Total Medium Grown	3.43	3.29	2.74	3.05
Orthodox Low	4.00	3.90	3.49	3.53
CTC Low	3.19	2.83	2.17	2.57
Total Low Grown	3.94	3.84	3.37	3.47
<b>Weekly Total (USD)</b>	<b>3.89</b>	<b>3.75</b>	<b>3.16</b>	<b>3.35</b>
<b>Exchange Rate (LKR)</b>	<b>322.96</b>	<b>337.67</b>	<b>251.97</b>	<b>197.47</b>

Elevation	TODATE	TODATE	TODATE	TODATE	TODATE	TODATE
	2020	2021	2022	2020	2021	2022
	(RS)	(RS)	(RS)	(\$)	(\$)	(\$)
Uva High	581.34	649.63	1230.96	2.99	2.96	3.44
Western High	634.23	720.36	1457.47	3.27	3.28	4.07
CTC High	575.06	606.06	1241.19	2.96	2.76	3.47
Total High Grown	620.92	700.89	1397.89	3.20	3.19	3.91
Uva Medium	596.99	676.31	1230.12	3.07	3.08	3.44
Western Medium	583.97	626.15	1206.35	3.01	2.85	3.37
CTC Medium	545.44	540.96	1121.71	2.81	2.47	3.14
Total Medium Grown	587.51	640.51	1213.29	3.02	2.92	3.39
Orthodox Low	686.59	780.06	1521.97	3.53	3.56	4.25
CTC Low	536.40	530.24	1046.11	2.76	2.42	2.92
Total Low Grown	676.52	761.72	1495.23	3.48	3.47	4.18
<b>TOTAL</b>	<b>651.12</b>	<b>728.50</b>	<b>1434.27</b>	<b>3.35</b>	<b>3.32</b>	<b>4.01</b>

Cumulative Sale Averages – 1 USD= Rs. (Monthly Weighted Average) 194.24      219.39      357.70

(Source: MSL/ CBSL)

## WORLD TEA PRODUCTION (IN MILLION KILOS)

Country	Month	Month		To-date		Diff (+/-)
		2021	2022	2021	2022	2021 vs 2022
North India	Dec	50.8	48	1108	1110.4	2.4
Malawi	Dec	3.8	4.6	50.57	47.76	-2.81
Kenya	Dec	52.5	55.3	537.8	535	-2.8
		2022	2023	2022	2023	2022 vs 2023
Sri Lanka	Feb	18.2	18.7	40.98	37.97	-3.01
Bangladesh	Jan	0.051	0.036	0.051	0.036	-0.014
South India	Jan	16.22	13.43	16.22	13.43	-2.79

(Source: Africa Tea Brokers/National Brokers Ltd)

## MOMBASA AUCTION OF 20TH, 21ST & 22ND MARCH 2023

There was fairly good but irregular demand for the 206,857 packages (13,861,988.00 kilos) on offer with 30.92% remaining unsold.

Pakistan Packers, UK, Yemen and other Middle Eastern countries maintained useful activity with reduced enquiry from Egyptian Packers and Afghanistan. Iran lent more support with Sudan active but selective. Russia, Kazakhstan and other CIS states showed more selective interest while Bazaar were quiet. Local Packers were less active with Somalia active but at lower levels.

**BP1:** Best – Very irregular following quality with some teas firm to USC22 dearer and select invoices appreciating by USC62, USC83 and USC104 while others eased by up to USC38. Brighter – Varied between steady to USC15 dearer to easier by up to USC16 with a few invoices shedding USC36. Mediums – KTDA mediums were irregular and ranged between firm to USC21 dearer to USC10 below previous prices. Plantation mediums saw reduced competition and lost up to USC19 but select improved invoices gained up to USC28. Lower Mediums –Irregularly dearer by up to USC42 with a few teas however losing up to USC6. Plainer – Were irregular varying between firm to USC10 dearer to easier by up to USC13.

**PF1:** Best – Were easier by up to USC20. Brighter – Saw less competition at steady to USC20 below last rates with select invoices losing up to USC64. Mediums – KTDA mediums were firm to USC14 easier while plantation mediums shed up to USC26, but a few teas advanced by up to USC8. Lower Mediums – Were irregular ranging between steady to USC22 dearer to easier by up to USC38. Plainer – Varied between firm to USC12 dearer to easier by USC14 below with a few lines discounted by USC28 and USC29.

**PDUST:** Best – Were irregular varying between firm to USC16 dearer to easier by up to USCC30. Brighter – Ranged between steady to USC14 dearer to easier by up to USC11. Mediums – KTDA mediums were firm to USC12 below previous levels while plantation mediums shed up to USC16. Lower Medium – Met reduced competition and lost up to USC33. Plainer – Were easier by up to USC34.

**DUST1:** Best – Varied between steady to USC12 above last levels to easier by up to USC9. Brighter – Were irregular ranging between firm to USC9 dearer to easier by up to USC4. Mediums – KTDA mediums varied between steady to USC10 dearer to easier by up to USC8 while plantation mediums saw improved interest and were firm to USC20 above previous rates. Lower Medium – Varied between dearer by USC10 to easier by USC13. Plainer – Shed up to USC19.

(Courtesy - Africa Tea Brokers Limited)

### GUWAHATI AUCTION OF 21ST MARCH 2023

Good demand at irregular levels following quality. (Based on ABL 67% and PAR 76%). HUL / Western India / Northern India / Internals operating.

(Courtesy - Associated Brokers Pvt. Ltd., Guwahati)

### MALAWI AUCTION OF 22ND MARCH 2023

Less and selective demand continued at firm to few cents dearer where sold for the 6900 packages on offer.

**BP1** - Firm on last.

**PF1** - Better liquoring invoices met strong competition at firm to 2 USC dearer, mediums and well sorted invoices held firm where sold.

**PD** - Few selected lines sold at 8 USC below valuation, balance neglected.

**D1** - sold at valuation where sold.

**PF1SC** - Fetched last levels where sold.

Secondaries held firm on last where sold with balance taken out under bids.

(Courtesy - Tea Brokers Central Africa Limited)

### BANGLADESH / KOLKATA / JAKARTA AUCTION

The above market report details were not available at the time of printing this publication.

## TEA PRODUCTION STATISTICS - FEBRUARY 2023

We give below production figures for the month of February 2023, together with the corresponding figures of 2022 (Kgs)

	2023		2022		DIFFERENT FROM LAST YEAR +/-	
	FEBRUARY	TODATE	FEBRUARY	TODATE	MONTH	CUMULATIVE

### ORTHODOX

High Grown	3,789,557.00	7,050,000.00	3,859,139.00	8,633,822.00	-69,582.00	-1,583,822.00
Medium Grown	2,486,202.00	4,434,312.00	2,286,283.00	5,319,021.00	199,919.00	-884,709.00
Low Grown	10,632,527.00	22,902,696.00	10,165,119.00	22,715,480.00	467,408.00	187,216.00
<b>Total</b>	<b>16,908,286.00</b>	<b>34,387,008.00</b>	<b>16,310,541.00</b>	<b>36,668,323.00</b>	<b>597,745.00</b>	<b>-2,281,315.00</b>

### CTC

High Grown	404,264.00	691,122.00	388,510.00	945,244.00	15,754.00	-254,122.00
Medium Grown	487,341.00	963,307.00	472,303.00	1,225,106.00	15,038.00	-261,799.00
Low Grown	724,927.00	1,571,720.00	844,266.00	1,770,467.00	-119,339.00	-198,747.00
<b>Total</b>	<b>1,616,532.00</b>	<b>3,226,149.00</b>	<b>1,705,079.00</b>	<b>3,940,817.00</b>	<b>-88,547.00</b>	<b>-714,668.00</b>

### TOTAL BLACK TEA PRODUCTION

High Grown	4,193,821.00	7,741,122.00	4,247,649.00	9,579,066.00	-53,828.00	-1,837,944.00
Medium Grown	2,973,543.00	5,397,619.00	2,758,586.00	6,544,127.00	214,957.00	-1,146,508.00
Low Grown	11,357,454.00	24,474,416.00	11,009,385.00	24,485,947.00	348,069.00	-11,531.00
<b>Total</b>	<b>18,524,818.00</b>	<b>37,613,157.00</b>	<b>18,015,620.00</b>	<b>40,609,140.00</b>	<b>509,198.00</b>	<b>-2,995,983.00</b>

### GREEN TEA

High Grown	93,546.00	177,049.00	89,025.00	207,837.00	4,521.00	-30,788.00
Medium Grown	96,182.00	173,820.00	58,307.00	163,971.00	37,875.00	9,849.00
Low Grown	708.00	1,200.00	507.00	509.00	201.00	691.00
<b>Total</b>	<b>190,436.00</b>	<b>352,069.00</b>	<b>147,839.00</b>	<b>372,317.00</b>	<b>42,597.00</b>	<b>-20,248.00</b>

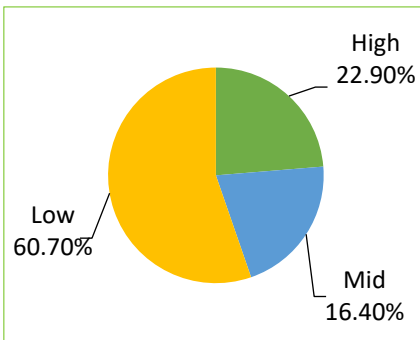
### TOTAL TEA PRODUCTION

High Grown	4,287,367.00	7,918,171.00	4,336,674.00	9,786,903.00	-49,307.00	-1,868,732.00
Medium Grown	3,069,725.00	5,571,439.00	2,816,893.00	6,708,098.00	252,832.00	-1,136,659.00
Low Grown	11,358,162.00	24,475,616.00	11,009,892.00	24,486,456.00	348,270.00	-10,840.00
<b>Total</b>	<b>18,715,254.00</b>	<b>37,965,226.00</b>	<b>18,163,459.00</b>	<b>40,981,457.00</b>	<b>551,795.00</b>	<b>-3,016,231.00</b>

### ANALYSIS OF TEA PRODUCTION %

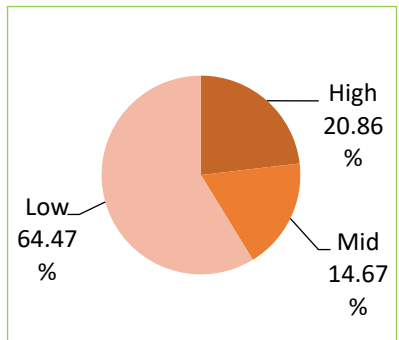
	MONTH	CUMULATIVE
High Grown	22.90	20.86
Medium Grown	16.40	14.67
Low Grown	60.70	64.47
<b>Total</b>	<b>100.00</b>	<b>100.00</b>

### MONTH



### ELEVATION BREAKDOWN

### CUMULATIVE



### CTC PRODUCTION AS A PERCENTAGE OF BLACK TEA PRODUCTION

Month	8.7
Cumulative	8.6